

# FACT BOOK

2019年7月1日～2024年6月30日

2024年8月16日

株式会社パン・パシフィック・インターナショナルホールディングス  
Pan Pacific International Holdings Corporation

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## 01.連結決算概要

## Consolidated Financial Statements

|                 |   | 2019年6月期  |        |         | 2020年6月期  |        |        | 2021年6月期  |        |        | 2022年6月期  |        |        | 2023年6月期  |        |        |
|-----------------|---|-----------|--------|---------|-----------|--------|--------|-----------|--------|--------|-----------|--------|--------|-----------|--------|--------|
|                 |   | 百万円       | 構成比    | 前期比     | 百万円       | 構成比    | 前期比    | 百万円       | 構成比    | 前期比    | 百万円       | 構成比    | 前期比    | 百万円       | 構成比    | 前期比    |
|                 |   | M of Yen  | Share  | YOY     | M of Yen  | Share  | YOY    | M of Yen  | Share  | YOY    | M of Yen  | Share  | YOY    | M of Yen  | Share  | YOY    |
| 売上高             | Net sales   | 1,328,874 | 100.0% | 141.1%  | 1,681,947 | 100.0% | 126.6% | 1,708,635 | 100.0% | 101.6% | 1,831,280 | 100.0% | 107.2% | 1,936,783 | 100.0% | 105.8% |
| 売上原価            | Cost of goods sold                                | 958,347   | 72.1%  | 137.4%  | 1,200,831 | 71.4%  | 125.3% | 1,211,400 | 70.9%  | 100.9% | 1,287,892 | 70.3%  | 106.3% | 1,336,393 | 69.0%  | 103.8% |
| 売上総利益           | Gross profit                                      | 370,527   | 27.9%  | 151.9%  | 481,116   | 28.6%  | 129.8% | 497,236   | 29.1%  | 103.4% | 543,388   | 29.7%  | 109.3% | 600,390   | 31.0%  | 110.5% |
| 販売費及び一般管理費      | Selling, general and administrative expenses      | 307,417   | 23.1%  | 159.8%  | 405,692   | 24.1%  | 132.0% | 416,003   | 24.3%  | 102.5% | 454,701   | 24.8%  | 109.3% | 495,131   | 25.6%  | 108.9% |
| 営業利益            | Operating income                                  | 63,110    | 4.7%   | 122.4%  | 75,424    | 4.5%   | 119.5% | 81,232    | 4.8%   | 107.7% | 88,688    | 4.8%   | 109.2% | 105,259   | 5.435% | 118.7% |
| 営業外収益           | Non-operating income                              | 12,888    | 1.0%   | 133.7%  | 5,322     | 0.3%   | 41.3%  | 6,945     | 0.4%   | 130.5% | 20,973    | 1.1%   | 302.0% | 14,261    | 0.7%   | 68.0%  |
| 営業外費用           | Non-operating expenses                            | 7,759     | 0.6%   | 194.4%  | 6,146     | 0.4%   | 79.2%  | 6,725     | 0.4%   | 109.4% | 9,219     | 0.5%   | 137.1% | 8,526     | 0.4%   | 92.5%  |
| 経常利益            | Recurring income                                  | 68,240    | 5.1%   | 119.3%  | 74,600    | 4.4%   | 109.3% | 81,452    | 4.8%   | 109.2% | 100,442   | 5.5%   | 123.3% | 110,994   | 5.7%   | 110.5% |
| 特別利益            | Extraordinary income                              | 11,771    | 0.9%   | 1812.2% | 7,560     | 0.4%   | 64.2%  | 1,437     | 0.1%   | 19.0%  | 1,105     | 0.1%   | 76.9%  | 54        | 0.0%   | 4.9%   |
| 特別損失            | Extraordinary loss                                | 13,727    | 1.0%   | 918.1%  | 9,572     | 0.6%   | 69.7%  | 18,698    | 1.1%   | 195.3% | 9,519     | 0.5%   | 50.9%  | 10,309    | 0.5%   | 108.3% |
| 税金等調整前純利益       | Income before income taxes and minority interests | 66,284    | 5.0%   | 117.6%  | 72,588    | 4.3%   | 109.5% | 64,191    | 3.8%   | 88.4%  | 92,028    | 5.0%   | 143.4% | 100,739   | 5.2%   | 109.5% |
| 法人税等            | Income taxes                                      | 17,552    | 1.3%   | 100.1%  | 22,108    | 1.3%   | 126.0% | 9,430     | 0.6%   | 42.7%  | 30,281    | 1.7%   | 321.1% | 34,967    | 1.8%   | 115.5% |
| 非支配株主に帰属する当期純利益 | Minority interests                                | 1,666     | 0.1%   | 268.3%  | 553       | 0.0%   | 33.2%  | 1,026     | 0.1%   | 185.6% | -182      | 0.0%   | -17.7% | -396      | 0.0%   | -17.8% |
| 親会社株主に帰属する当期純利益 | Net income  | 47,066    | 3.5%   | 129.3%  | 49,927    | 3.0%   | 106.1% | 53,734    | 3.1%   | 107.6% | 61,928    | 3.4%   | 115.2% | 66,167    | 3.4%   | 106.8% |

|                 |   | 2024年6月期 1Q |        |        | 2024年6月期 2Q |        |        | 2024年6月期 3Q |        |         | 2024年6月期 4Q |        |         | 2024年6月期 累計 |        |         |
|-----------------|---|-------------|--------|--------|-------------|--------|--------|-------------|--------|---------|-------------|--------|---------|-------------|--------|---------|
|                 |   | 百万円         | 構成比    | 前期比    | 百万円         | 構成比    | 前期比    | 百万円         | 構成比    | 前期比     | 百万円         | 構成比    | 前期比     | 百万円         | 構成比    | 前期比     |
|                 |   | M of Yen    | Share  | YOY    | M of Yen    | Share  | YOY    | M of Yen    | Share  | YOY     | M of Yen    | Share  | YOY     | M of Yen    | Share  | YOY     |
| 売上高             | Net sales   | 509,329     | 100.0% | 107.5% | 538,265     | 100.0% | 106.6% | 519,780     | 100.0% | 108.6%  | 527,703     | 100.0% | 110.0%  | 2,095,077   | 100.0% | 108.2%  |
| 売上原価            | Cost of goods sold                                | 351,106     | 68.9%  | 106.6% | 365,497     | 67.9%  | 105.4% | 357,072     | 68.7%  | 108.0%  | 358,504     | 67.9%  | 108.7%  | 1,432,179   | 68.4%  | 107.2%  |
| 売上総利益           | Gross profit                                      | 158,223     | 31.1%  | 109.7% | 172,768     | 32.1%  | 109.2% | 162,708     | 31.3%  | 109.9%  | 169,200     | 32.1%  | 112.9%  | 662,898     | 31.6%  | 110.4%  |
| 販売費及び一般管理費      | Selling, general and administrative expenses      | 125,337     | 24.6%  | 104.1% | 130,153     | 24.2%  | 104.5% | 127,941     | 24.6%  | 103.3%  | 139,275     | 26.4%  | 110.2%  | 522,705     | 24.9%  | 105.6%  |
| 営業利益            | Operating income                                  | 32,886      | 6.5%   | 137.8% | 42,615      | 7.9%   | 126.9% | 34,767      | 6.7%   | 143.3%  | 29,925      | 5.7%   | 127.1%  | 140,193     | 6.7%   | 133.2%  |
| 営業外収益           | Non-operating income                              | 5,632       | 1.1%   | 81.2%  | -1,278      | -0.2%  | 39.7%  | 5,235       | 1.0%   | 428.3%  | 7,525       | 1.4%   | 80.7%   | 17,114      | 0.8%   | 120.0%  |
| 営業外費用           | Non-operating expenses                            | 2,456       | 0.5%   | 115.6% | 3,792       | 0.7%   | 208.1% | 21          | 0.0%   | 1.0%    | 2,329       | 0.4%   | 90.7%   | 8,598       | 0.4%   | 100.9%  |
| 経常利益            | Recurring income                                  | 36,062      | 7.1%   | 125.7% | 37,544      | 7.0%   | 131.5% | 39,981      | 7.7%   | 170.4%  | 35,121      | 6.7%   | 115.9%  | 148,709     | 7.1%   | 134.0%  |
| 特別利益            | Extraordinary income                              | 3           | 0.0%   | 28.1%  | 6           | 0.0%   | 24.1%  | 427         | 0.1%   | 3368.2% | 451         | 0.1%   | 5345.1% | 887         | 0.0%   | 1629.4% |
| 特別損失            | Extraordinary loss                                | 302         | 0.1%   | 138.4% | 430         | 0.1%   | 44.4%  | 3,128       | 0.6%   | 642.3%  | 15,229      | 2.9%   | 176.3%  | 19,089      | 0.9%   | 185.2%  |
| 税金等調整前純利益       | Income before income taxes and minority interests | 35,763      | 7.0%   | 125.6% | 37,120      | 6.9%   | 134.5% | 37,280      | 7.2%   | 162.1%  | 20,343      | 3.9%   | 93.9%   | 130,506     | 6.2%   | 129.5%  |
| 法人税等            | Income taxes                                      | 10,966      | 2.2%   | 115.4% | 13,500      | 2.5%   | 145.4% | 13,554      | 2.6%   | 162.6%  | 5,289       | 1.0%   | 67.4%   | 43,309      | 2.1%   | 123.9%  |
| 非支配株主に帰属する当期純利益 | Minority interests                                | 189         | 0.0%   | 36.0%  | 15          | 0.0%   | -76.6% | -141        | 0.0%   | 271.9%  | -1,567      | -0.3%  | 184.5%  | -1,504      | -0.1%  | 380.3%  |
| 親会社株主に帰属する当期純利益 | Net income  | 24,609      | 4.8%   | 133.4% | 23,605      | 4.4%   | 128.8% | 23,867      | 4.6%   | 162.2%  | 16,620      | 3.1%   | 113.2%  | 88,701      | 4.2%   | 134.1%  |

## 02.貸借対照表概要

## Balance sheet outline

|                |                                       | 2019年6月期  |        | 2020年6月期  |        | 2021年6月期  |        | 2022年6月期  |        | 2023年6月期  |        | 2024年6月期  |        |          |
|----------------|---------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|----------|
|                |                                       | 百万円       | 構成比    | 百万円       | 構成比    | 百万円       | 構成比    | 百万円       | 構成比    | 百万円       | 構成比    | 百万円       | 構成比    | 増減額      |
|                |                                       | M of Yen  | Share  | M of Yen  | Share  | M of Yen  | Share  | M of Yen  | Share  | M of Yen  | Share  | M of Yen  | Share  | Change   |
| 現金及び預金         | Cash on hand and in banks             | 172,673   | 13.5%  | 179,785   | 13.9%  | 157,522   | 11.5%  | 176,777   | 12.8%  | 242,088   | 16.3%  | 172,719   | 11.5%  | -69,369  |
| 受取手形及び売掛金      | Notes and accounts receivable         | 18,744    | 1.5%   | 18,378    | 1.4%   | 21,074    | 1.5%   | 12,728    | 0.9%   | 13,782    | 0.9%   | 17,068    | 1.1%   | 3,286    |
| 割賦売掛金          | Installment account receivable        | 67,417    | 5.3%   | 68,293    | 5.3%   | 65,491    | 4.8%   | 52,122    | 3.8%   | 55,350    | 3.7%   | 57,333    | 3.8%   | 1,983    |
| 営業貸付金          | Operating loans                       | 8,966     | 0.7%   | 8,076     | 0.6%   | 7,658     | 0.6%   | 8,115     | 0.6%   | 9,047     | 0.6%   | 9,613     | 0.6%   | 566      |
| 商品             | Inventories                           | 188,510   | 14.7%  | 187,775   | 14.5%  | 203,416   | 14.8%  | 205,893   | 14.9%  | 194,537   | 13.1%  | 198,979   | 13.3%  | 4,442    |
| 棚卸資産回転率 %      | Inventory turnover                    | 5.8       |        | 6.4       |        | 6.1       |        | 6.3       |        | 6.7       |        | 14.1      |        | 7        |
| その他            | Others                                | 40,096    | 3.1%   | 31,830    | 2.5%   | 40,246    | 2.9%   | 30,897    | 2.2%   | 37,032    | 2.5%   | 57,720    | 3.9%   | 20,688   |
| 流動資産合計         | Total Current Assets                  | 496,405   | 38.7%  | 494,138   | 38.1%  | 495,406   | 36.2%  | 486,531   | 35.2%  | 551,836   | 37.3%  | 513,432   | 34.3%  | -38,403  |
| 建物及び構築物        | Buildings and structures              | 262,955   | 20.5%  | 264,036   | 20.4%  | 261,481   | 19.1%  | 268,358   | 19.4%  | 287,975   | 19.4%  | 308,674   | 20.6%  | 20,699   |
| 器具備品           | Equipment                             | 25,471    | 2.0%   | 29,898    | 2.3%   | 32,848    | 2.4%   | 35,022    | 2.5%   | 35,027    | 2.4%   | 37,971    | 2.5%   | 2,945    |
| 土地             | Land                                  | 318,580   | 24.8%  | 325,499   | 25.1%  | 317,402   | 23.2%  | 314,711   | 22.7%  | 318,721   | 21.5%  | 356,663   | 23.8%  | 37,942   |
| その他            | Others                                | 7,407     | 0.6%   | 3,277     | 0.3%   | 32,019    | 2.3%   | 46,974    | 3.4%   | 47,486    | 3.2%   | 32,154    | 2.1%   | -15,332  |
| 有形固定資産合計       | Total Tangible fixed assets           | 614,413   | 47.9%  | 622,710   | 48.0%  | 643,750   | 47.0%  | 665,065   | 48.1%  | 689,209   | 46.5%  | 735,463   | 49.1%  | 46,254   |
| のれん            | Goodwill                              | 17,216    | 1.3%   | 15,935    | 1.2%   | 55,411    | 4.0%   | 61,759    | 4.5%   | 61,002    | 4.1%   | 62,574    | 4.2%   | 1,571    |
| その他            | Others                                | 20,386    | 1.6%   | 20,948    | 1.6%   | 23,255    | 1.7%   | 24,458    | 1.8%   | 27,528    | 1.9%   | 32,074    | 2.1%   | 4,546    |
| 無形固定資産合計       | Total Intangible fixed assets         | 37,602    | 2.9%   | 36,883    | 2.8%   | 78,667    | 5.7%   | 86,217    | 6.2%   | 88,530    | 6.0%   | 94,647    | 6.3%   | 6,117    |
| 投資有価証券         | Investment securities                 | 16,681    | 1.3%   | 17,515    | 1.4%   | 29,082    | 2.1%   | 27,226    | 2.0%   | 34,643    | 2.3%   | 35,688    | 2.4%   | 1,045    |
| 長期貸付金          | Long-term loans receivable            | 2,962     | 0.2%   | 1,269     | 0.1%   | 1,192     | 0.1%   | 966       | 0.1%   | 9         | 0.0%   | 0         | 0.0%   | -9       |
| 敷金保証金          | Fixed leasehold deposits              | 80,443    | 6.3%   | 78,624    | 6.1%   | 73,882    | 5.4%   | 73,225    | 5.3%   | 71,845    | 4.9%   | 68,737    | 4.6%   | -3,108   |
| その他            | Others                                | 33,592    | 2.6%   | 46,092    | 3.6%   | 48,136    | 3.5%   | 44,447    | 3.2%   | 44,987    | 3.0%   | 50,442    | 3.4%   | 5,455    |
| 投資その他の資産合計     | Total Investments and other assets    | 133,679   | 10.4%  | 143,500   | 11.1%  | 152,292   | 11.1%  | 145,864   | 10.5%  | 151,484   | 10.2%  | 154,867   | 10.3%  | 3,384    |
| 固定資産合計         | Total Fixed assets                    | 785,694   | 61.3%  | 803,093   | 61.9%  | 874,709   | 63.8%  | 897,146   | 64.8%  | 929,222   | 62.7%  | 984,978   | 65.7%  | 55,756   |
| 総資産合計          | Total assets                          | 1,282,099 | 100.0% | 1,297,231 | 100.0% | 1,370,115 | 100.0% | 1,383,678 | 100.0% | 1,481,058 | 100.0% | 1,498,410 | 100.0% | 17,352   |
| 買掛金            | Accounts payable                      | 159,064   | 12.4%  | 148,226   | 11.4%  | 149,984   | 10.9%  | 152,885   | 11.0%  | 168,661   | 11.4%  | 197,151   | 13.2%  | 28,490   |
| 買入債務回転率        | Turnover of payables                  | 10.0      | 0.0%   | 10.6      | 0.0%   | 10.8      | 0.0%   | 11.1      | 0.0%   | 11.1      | 0.0%   | 19.9      | 0.0%   | 9        |
| 短期性借入金         | Short-term borrowings                 | 19,844    | 1.5%   | 13,201    | 1.0%   | 35,113    | 2.6%   | 26,918    | 1.9%   | 34,364    | 2.3%   | 48,615    | 3.2%   | 14,251   |
| 短期性社債等         | Short-term bonds outstandings         | 22,816    | 1.8%   | 11,916    | 0.9%   | 22,566    | 1.6%   | 11,421    | 0.8%   | 10,930    | 0.7%   | 650       | 0.0%   | -10,280  |
| 資産流動化に伴う支払債務   | Short-term payables                   | 7,304     | 0.6%   | 4,512     | 0.3%   | 191       | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0        |
| 未払金            | Accrued amount payable                | 53,303    | 4.2%   | 53,481    | 4.1%   | 46,508    | 3.4%   | 49,128    | 3.6%   | 49,475    | 3.3%   | 60,874    | 4.1%   | 11,399   |
| 未払費用           | Accrued expenses                      | 22,684    | 1.8%   | 22,588    | 1.7%   | 25,550    | 1.9%   | 25,182    | 1.8%   | 26,991    | 1.8%   | 31,300    | 2.1%   | 4,310    |
| 預り金            | Withholdings                          | 19,407    | 1.5%   | 16,806    | 1.3%   | 28,000    | 2.0%   | 13,485    | 1.0%   | 14,012    | 0.9%   | 13,971    | 0.9%   | -41      |
| 未払法人税等         | Income taxes payable                  | 9,841     | 0.8%   | 10,969    | 0.8%   | 11,299    | 0.8%   | 13,492    | 1.0%   | 23,169    | 1.6%   | 25,547    | 1.7%   | 2,377    |
| ポイント引当金        | Provision for point card certificates | 5,227     | 0.4%   | 6,924     | 0.5%   | 5,747     | 0.4%   | 1,935     | 0.1%   | 1,962     | 0.1%   | 1,379     | 0.1%   | -583     |
| 流動負債合計         | Total Current liabilities             | 341,773   | 26.7%  | 312,227   | 24.1%  | 353,550   | 25.8%  | 326,378   | 23.6%  | 368,422   | 24.9%  | 419,220   | 28.0%  | 50,798   |
| 長期社債等          | Long-term bonds outstandings          | 238,458   | 18.6%  | 226,542   | 17.5%  | 203,976   | 14.9%  | 272,555   | 19.7%  | 261,625   | 17.7%  | 191,075   | 12.8%  | -70,550  |
| 長期借入金          | Long-term borrowings                  | 256,777   | 20.0%  | 276,191   | 21.3%  | 271,507   | 19.8%  | 276,201   | 20.0%  | 272,499   | 18.4%  | 224,657   | 15.0%  | -47,842  |
| 資産流動化に伴う長期支払債務 | Long-term payables                    | 4,703     | 0.4%   | 191       | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0        |
| 資産除去債務         | Asset retirement obligations          | 23,083    | 1.8%   | 23,300    | 1.8%   | 24,165    | 1.8%   | 30,338    | 2.2%   | 30,835    | 2.1%   | 31,395    | 2.1%   | 559      |
| 負ののれん          | Negative goodwill                     | 180       | 0.0%   | 94        | 0.0%   | 7         | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0         | 0.0%   | 0        |
| 固定負債合計         | Total Fixed liabilities               | 588,026   | 45.9%  | 596,005   | 45.9%  | 577,937   | 42.2%  | 658,053   | 47.6%  | 649,097   | 43.8%  | 532,187   | 35.5%  | -116,909 |
| 負債合計           | Total liabilities                     | 929,799   | 72.5%  | 908,232   | 70.0%  | 931,487   | 68.0%  | 984,431   | 71.1%  | 1,017,519 | 68.7%  | 951,407   | 63.5%  | -66,111  |
| 株主資本           | Shareholders' equity                  | 328,109   | 25.6%  | 372,234   | 28.7%  | 416,411   | 30.4%  | 387,681   | 28.0%  | 443,270   | 29.9%  | 519,778   | 34.7%  | 76,508   |
| 資本金            | Capital stock                         | 22,675    | 1.8%   | 23,008    | 1.8%   | 23,153    | 1.7%   | 23,217    | 1.7%   | 23,351    | 1.6%   | 23,538    | 1.6%   | 186      |
| 資本剰余金          | Capital surplus                       | 15,414    | 1.2%   | 16,977    | 1.3%   | 17,121    | 1.2%   | 17,376    | 1.3%   | 17,509    | 1.2%   | 17,659    | 1.2%   | 149      |
| 利益剰余金          | Retained surplus                      | 290,034   | 22.6%  | 332,263   | 25.6%  | 376,152   | 27.5%  | 428,044   | 30.9%  | 483,366   | 32.6%  | 559,538   | 37.3%  | 76,172   |
| 自己株式           | Treasury stock                        | -14       | 0.0%   | -15       | 0.0%   | -15       | 0.0%   | -80,956   | -5.9%  | -80,956   | -5.5%  | -80,956   | -5.4%  | -0       |
| 評価・換算差額等       | Valuation and translation adjustments | 249       | 0.0%   | -395      | 0.0%   | 2,113     | 0.2%   | 4,539     | 0.3%   | 9,991     | 0.7%   | 16,716    | 1.1%   | 6,725    |
| 新株予約権          | Share options                         | 724       | 0.1%   | 218       | 0.0%   | 216       | 0.0%   | 271       | 0.0%   | 771       | 0.1%   | 1,442     | 0.1%   | 671      |
| 少数株主持分         | Minority interests                    | 23,217    | 1.8%   | 16,942    | 1.3%   | 19,888    | 1.5%   | 6,755     | 0.5%   | 9,507     | 0.6%   | 9,066     | 0.6%   | -441     |
| 純資産合計          | Total Net assets                      | 352,300   | 27.5%  | 388,999   | 30.0%  | 438,628   | 32.0%  | 399,247   | 28.9%  | 463,539   | 31.3%  | 547,003   | 36.5%  | 83,464   |
| 負債及び純資産合計      | Total liabilities and equity          | 1,282,099 | 100.0% | 1,297,231 | 100.0% | 1,370,115 | 100.0% | 1,383,678 | 100.0% | 1,481,058 | 100.0% | 1,498,410 | 100.0% | 17,352   |
| 有利子負債          | Liabilities with Interest             | 537,896   |        | 527,850   |        | 533,162   |        | 587,095   |        | 579,419   |        | 464,997   |        | -114,421 |
| 自己資本対比 %       | % of share on Capital                 | 163.8     |        | 142.0     |        | 127.4     |        | 149.7     |        | 127.8     |        | 86.7      |        |          |

## 03.キャッシュ・フローの状況

## The situation of cash flow

|                     |  | 2019年6月期 | 2020年6月期 | 2021年6月期 | 2022年6月期 | 2023年6月期 | 2024年6月期 |
|---------------------|--|----------|----------|----------|----------|----------|----------|
|                     |  | 百万円      | 百万円      | 百万円      | 百万円      | 百万円      | 百万円      |
|                     |  | M of Yen | M of Yen | M of Yen | M of Yen | M of Yen | M of Yen |
| 現金及び現金同等物期首残高       | Cash & equivalents at beginning of year  | 75,883   | 185,136  | 183,602  | 160,875  | 180,418  | 246,195  |
| 税金等調整前当期純利益         | Income before income taxes and minority interests                                    | 66,284   | 72,588   | 64,191   | 92,028   | 100,739  | 130,506  |
| 減価償却費等              | Depreciation and amortization  | 23,722   | 29,391   | 31,530   | 38,229   | 42,261   | 46,231   |
| 減損損失等               | Impairment loss  | 10,305   | 4,195    | 16,711   | 5,720    | 5,983    | 14,165   |
| 負ののれん発生益            | Gain on negative goodwill  | -5,646   | -241     | -        | -        | -        | -        |
| 持分法による投資損益 (△は益)    | Net gain(loss) from equity affiliates  | -5,957   | -84      | -237     | -498     | -679     | -666     |
| 固定資産除売却損益 (△は益)     | Net gain(loss) from sale of fixed assets   | -1,342   | 2,826    | 964      | 729      | 1,555    | 1,823    |
| たな卸資産の増減額 (△は増加)    | Increase(decrease) in inventories  | -14,489  | -4,802   | -11,172  | 109      | 13,154   | -1,623   |
| 仕入債務の増減額 (△は減少)     | Increase(decrease) in trade payable  | 3,924    | -10,082  | -2,373   | 595      | 14,345   | 26,106   |
| 割賦売掛金の増減額 (△は増加)    | Increase (decrease) in installment account receivable                                | 59,700   | -991     | 2,727    | 13,265   | -3,345   | -2,164   |
| 未払金の増減額 (△は減少)      | Increase (decrease) in accounts payable  | -10,343  | -1,261   | -4,027   | 394      | -1,915   | 8,722    |
| 預り金の増減額 (△は減少)      | Increase (decrease) in deposit   | -5,583   | -2,960   | -3,445   | -268     | 507      | -69      |
| 法人税等の支払額            | Income tax paid  | -27,462  | -20,806  | -19,642  | -39,111  | -31,940  | -48,659  |
| その他 Others          | Others   | 8,865    | -2,636   | 3,916    | -16,056  | -2,710   | -23,818  |
| 営業活動によるキャッシュ・フロー    | Net cash provided by operating activities  | 101,978  | 65,135   | 79,143   | 95,136   | 137,955  | 150,554  |
| 有形・無形固定資産の増減        | Payments for purchases of tangible fixed assets & intangible assets                  | -38,553  | -32,913  | -42,427  | -44,591  | -58,604  | -94,469  |
| 敷金保証金の増減            | Increase(decrease) in fixed leasehold deposits                                       | -2,231   | -2,420   | 2,698    | 237      | 340      | 333      |
| 有価証券等の増減            | Increase(decrease) of investment securities.   | -        | -22,893  | -260     | -10      | -        | -        |
| 連結子会社等株式の取得増減       | Balance of purchased subsidiaries' securities.                                       | -13,359  | -3,877   | -27,334  | -145     | -        | -        |
| 貸付金の増減              | Increase(decrease) of loan receivables   | 17,511   | -6       | -803     | -601     | -3       | -        |
| その他                 | Others   | -481     | 28,656   | -10,006  | 354      | -3,730   | -597     |
| 投資活動によるキャッシュ・フロー    | Net cash used in investing activities  | -37,113  | -33,452  | -78,131  | -44,756  | -61,997  | -94,733  |
| 短期借入金の増減            | Net increase(decrease) of short-term loans payable                                   | -        | -1,891   | -13,075  | -1,500   | -        | -        |
| 長期借入金の増減            | Net increase(decrease) of long-term loans payable                                    | -106,594 | 11,930   | 9,108    | -6,394   | 2,829    | -34,820  |
| 社債の増減               | Issuance(redemption) of a straight bond  | 165,031  | -22,893  | -260     | 57,053   | -11,421  | -81,141  |
| 債権流動化に伴う取支          | Income(Expenditure) associated with liquidation                                      | -7,612   | -7,445   | -4,547   | -192     | 0        | -        |
| 株式の発行               | Issuance of common stock   | 478      | 380      | 287      | 129      | 380      | -        |
| 自己株式の取得             | Purchase of treasury stock   | -        | -8,049   | -        | -80,941  | 0        | -        |
| 配当金の支払い             | Payments of cash dividends   | -5,854   | -6,651   | -9,509   | -10,034  | -10,734  | -12,529  |
| 連結範囲の変更を伴わない子会社株式取得 | Purchase of shares of subsidiaries not resulting in change in scope of consolidation | -4,322   | -        | -        | -10,646  | -2,239   | -        |
| その他                 | その他 Others   | 2,328    | 589      | -10,959  | -1,328   | 2,968    | -1,455   |
| 財務活動によるキャッシュ・フロー    | Net cash provided by financial activities  | 43,456   | -34,030  | -28,954  | -53,854  | -18,217  | -129,945 |
| 現金及び現金同等物に係る換算差額    | Effect of exchange rate changes on cash and cash equivalents                         | 318      | -351     | 4,009    | 22,849   | 9,784    | 15,129   |
| 現金及び現金同等物の増減額       | Net increase (decrease) in cash and cash equivalents                                 | 108,638  | -2,697   | -23,933  | 19,376   | 67,525   | -58,995  |
| その他の増減・調整額          | Others   | 614      | 1,163    | 1,207    | 166      | -1,748   | -1       |
| 現金及び現金同等物期末残高       | Cash & equivalents at the end of year  | 185,136  | 183,602  | 160,875  | 180,418  | 246,195  | 187,199  |
| フリーキャッシュフロー         | Free cash flows  | 64,865   | 31,683   | 1,012    | 50,380   | 75,958   | 55,821   |

※営業活動CF + 投資活動CF

## 04.設備投資の状況

## The situation of capital expenditure

|       |                               | 2019年6月期 | 2020年6月期 | 2021年6月期 | 2022年6月期 | 2023年6月期 | 2024年6月期 |
|-------|-------------------------------|----------|----------|----------|----------|----------|----------|
|       |                               | 百万円      | 百万円      | 百万円      | 百万円      | 百万円      | 百万円      |
|       |                               | M of Yen | M of Yen | M of Yen | M of Yen | M of Yen | M of Yen |
| 設備投資額 | Capital expenditure           | 49,908   | 38,455   | 45,976   | 52,029   | 61,242   | 95,820   |
| 減価償却費 | Depreciation and amortization | 20,012   | 24,595   | 26,472   | 31,260   | 34,375   | 37,805   |

## 04.事業別情報

## Operating information

|           |  | 2021年6月期 |     | 2022年6月期  |     | 2023年6月期  |        | 2024年6月期  |        |
|-----------|--|----------|-----|-----------|-----|-----------|--------|-----------|--------|
|           |  | 百万円      | 前期比 | 百万円       | 前期比 | 百万円       | 前期比    | 百万円       | 前期比    |
|           |  | M of Yen | YOY | M of Yen  | YOY | M of Yen  | YOY    | M of Yen  | YOY    |
| ディスカウント事業 | Domestic DS Business                         |          |     |           |     |           |        |           |        |
| 売上高       | Net sales                                    | -        | -   | 1,043,208 | -   | 1,097,534 | 105.2% | 1,177,484 | 107.0% |
| 売上総利益     | Gross profit                                 | -        | -   | 256,178   | -   | 273,849   | 106.9% | 311,024   | 113.2% |
| 売上総利益率    | Gross profit margin                          | -        | -   | 24.6%     | -   | 25.0%     | 0.4%   | 26.4%     | 1.4%   |
| 販管費       | Selling, general and administrative expenses | -        | -   | 234,323   | -   | 237,601   | 101.4% | 255,392   | 107.1% |
| 営業利益      | Operating income                             | -        | -   | 21,856    | -   | 36,247    | 165.8% | 55,633    | 153.1% |
| 営業利益率     | Operating margin                             | -        | -   | 2.1%      | -   | 3.3%      | 1.2%   | 4.7%      | 1.4%   |
| GMS事業     | Domestic GMS Business                        |          |     |           |     |           |        |           |        |
| 売上高       | Net sales                                    | -        | -   | 492,661   | -   | 472,683   | 95.9%  | 461,923   | 97.7%  |
| 売上総利益     | Gross profit                                 | -        | -   | 164,399   | -   | 157,394   | 95.7%  | 158,878   | 100.9% |
| 売上総利益率    | Gross profit margin                          | -        | -   | 33.4%     | -   | 33.3%     | -0.1%  | 34.4%     | 1.1%   |
| 販管費       | Selling, general and administrative expenses | -        | -   | 135,426   | -   | 131,859   | 97.4%  | 130,822   | 99.2%  |
| 営業利益      | Operating income                             | -        | -   | 28,973    | -   | 25,535    | 88.1%  | 28,055    | 109.9% |
| 営業利益率     | Operating margin                             | -        | -   | 5.9%      | -   | 5.4%      | -0.5%  | 6.1%      | 0.7%   |
| アジア事業     | Asia Business                                |          |     |           |     |           |        |           |        |
| 売上高       | Net sales                                    | -        | -   | 50,139    | -   | 69,045    | 137.7% | 82,451    | 119.4% |
| 売上総利益     | Gross profit                                 | -        | -   | 17,116    | -   | 23,428    | 136.9% | 30,348    | 129.5% |
| 売上総利益率    | Gross profit margin                          | -        | -   | 34.1%     | -   | 33.9%     | -0.2%  | 36.8%     | 2.9%   |
| 販管費       | Selling, general and administrative expenses | -        | -   | 13,723    | -   | 21,723    | 158.3% | 28,702    | 132.1% |
| 営業利益      | Operating income                             | -        | -   | 3,393     | -   | 1,705     | 50.3%  | 1,645     | 96.5%  |
| 営業利益率     | Operating margin                             | -        | -   | 6.8%      | -   | 2.5%      | -4.3%  | 2.0%      | -0.5%  |
| 北米事業      | North America Business                       |          |     |           |     |           |        |           |        |
| 売上高       | Net sales                                    | -        | -   | 119,800   | -   | 198,211   | 165.5% | 233,351   | 117.7% |
| 売上総利益     | Gross profit                                 | -        | -   | 41,167    | -   | 74,933    | 182.0% | 87,176    | 116.3% |
| 売上総利益率    | Gross profit margin                          | -        | -   | 34.4%     | -   | 37.8%     | 3.4%   | 37.4%     | -0.4%  |
| 販管費       | Selling, general and administrative expenses | -        | -   | 33,841    | -   | 64,503    | 190.6% | 78,934    | 122.4% |
| 営業利益      | Operating income                             | -        | -   | 7,326     | -   | 10,430    | 142.4% | 8,243     | 79.0%  |
| 営業利益率     | Operating margin                             | -        | -   | 6.1%      | -   | 5.3%      | -0.9%  | 3.5%      | -1.7%  |

※.1 アジアはPPRM (SG)、PPRM (HK)、DONKI Thailand、PPRM(TW)、PPRM(MY)、Macau PRRM(MO)の各社を単純合計して記載。

※.2 北米事業はDQ USA、MARUKAI、QSI、Gelson'sの各社を単純合計

※.3 Gelson'sの営業利益は、のれん償却代を控除後。

※.4 ディスカウント事業は23年6月期より橘百貨店を含む。(前年比は補正)

## 06.主要経営指標

## Major financial indicators

※2019年9月 株式分割(4分割)

|                |  | 2019年6月期 |        | 2020年6月期 |     | 2021年6月期 |        | 2022年6月期 |        | 2023年6月期 |        | 2024年6月期 |        |
|----------------|--|----------|--------|----------|-----|----------|--------|----------|--------|----------|--------|----------|--------|
|                |  | 円        | 前期比    | 円        | 前期比 | 円        | 前期比    | 円        | 前期比    | 円        | 前期比    | 円        | 前期比    |
|                |  | Yen      | YOY    | Yen      | YOY | Yen      | YOY    | Yen      | YOY    | Yen      | YOY    | Yen      | YOY    |
| 1株当たり当期純利益(円)  | Earnings per share (Yen)                       | 288.96   | 125.6% | 78.79    |     | 84.93    | 107.8% | 102.64   | 120.9% | 110.94   | 108.1% | 148.64   | 131.0% |
| 1株当たり株主資本(円)   | Net assets per share (Yen)                     | 2081.55  | 113.4% | 586.58   |     | 660.12   | 112.5% | 657.75   | 99.6%  | 759.75   | 115.5% | 861.38   | 117.9% |
| 1株当たり営業活動CF(円) | Operating-activities cash flow per share (Yen) | 644.12   | 221.1% | 102.75   |     | 124.64   | 121.3% | 149.97   | 120.3% | 217.37   | 144.9% | 237.08   | 145.8% |
| 1株当たり配当額(円)    | Dividends per share (Yen)                      | 40.00    | 125.0% | 15.00    |     | 16.00    | 106.7% | 17.00    | 106.3% | 20.00    | 117.6% | 30.00    | ※今期予定  |
| 配当性向           | Payout ratio                                   | 13.84%   |        | 19.04%   |     | 18.84%   |        | 16.56%   |        | 18.03%   |        | 20.18%   |        |
| 株主資本配当率        | Ratio of Dividends to shareholder's equity     | 1.92%    |        | 2.56%    |     | 2.42%    |        | 2.58%    |        | 2.63%    |        | 3.48%    |        |

## 07.株式の状況

## Share information

| (1)所有者別株式の状況 | Share ownership by category                    | 2019年6月期  |        | 2020年6月期  |        | 2021年6月期  |        | 2022年6月期  |        | 2023年6月期  |        | 2024年6月期  |        |
|--------------|--|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
|              |  | 千枚        | 構成比    | 千枚        | 構成比    | 千枚        | 構成比    | 千枚        | 構成比    | 数         | 構成比    | 数         | 構成比    |
|              |  | Share     |        | Share     |        | Share     |        | Share     |        | Share     |        | Share     |        |
| 合計(千株)       | Total number of shares outstanding (thousands) | 158,321   | 100.0% | 633,929   | 100.0% | 634,239   | 100.0% | 634,378   | 100.0% | 634,666   | 100.0% | 635,029   | 100.0% |
| 株主数(人)       | Number of Shareholders                         | 7,728     |        | 9,946     |        | 15,664    |        | 47,837    |        | 1,477     |        | 1,592     |        |
| 金融機関         | Financial institutions                         | 37,947    | 24.0%  | 122,268   | 19.3%  | 114,706   | 18.1%  | 117,475   | 18.5%  | 119,268   | 18.8%  | 116,142   | 18.3%  |
| 株主数(人)       | Number of Shareholders                         | 67        |        | 55        |        | 59        |        | 46        |        | 54        |        | 54        |        |
| 金融商品取引業者     | Securities companies                           | 3,263     | 2.1%   | 10,410    | 1.6%   | 14,773    | 2.3%   | 19,786    | 3.1%   | 18,460    | 2.9%   | 20,489    | 3.2%   |
| 株主数(人)       | Number of Shareholders                         | 37        |        | 31        |        | 40        |        | 35        |        | 50        |        | 39        |        |
| その他の法人       | Other corporations                             | 12,276    | 7.8%   | 112,717   | 17.8%  | 118,016   | 18.6%  | 81,569    | 12.9%  | 81,533    | 12.8%  | 81,764    | 12.9%  |
| 株主数(人)       | Number of Shareholders                         | 90        |        | 88        |        | 131       |        | 322       |        | 431       |        | 461       |        |
| 外国人          | Foreign companies and individuals              | 102,321   | 64.6%  | 379,592   | 59.9%  | 376,695   | 59.4%  | 363,147   | 57.2%  | 361,083   | 56.9%  | 363,704   | 57.3%  |
| 株主数(人)       | Number of Shareholders                         | 660       |        | 750       |        | 807       |        | 897       |        | 941       |        | 1,037     |        |
| 個人その他        | Individuals and others                         | 2,509     | 1.6%   | 8,923     | 1.4%   | 10,030    | 1.6%   | 14,328    | 2.3%   | 16,249    | 2.6%   | 14,855    | 2.3%   |
| 株主数(人)       | Number of Shareholders                         | 6,874     |        | 9,022     |        | 14,627    |        | 46,567    |        | 60,206    |        | 62,564    |        |
| 自己株式         | Treasury stock                                 | 5         | 0.0%   | 19        | 0.0%   | 19        | 0.0%   | 38,073    | 6.0%   | 38,073    | 6.0%   | 38,073    | 6.0%   |
| 株主数(人)       | Number of Shareholders                         | 1         |        | 1         |        | 1         |        | 1         |        | 1         |        | 1         |        |
| (2)株価の状況     | The situation of stock price                   |           |        |           |        |           |        |           |        |           |        |           |        |
| 始値(円)        | Opening price (Yen)                            | 5,290     |        | 1,664     |        | 2,357     |        | 2,307     |        | 2,199     |        | 2,588     |        |
| 高値(円)        | High price (Yen)                               | 7,800     |        | 2,447     |        | 2,627     |        | 2,562     |        | 2,732     |        | 4,122     |        |
| 安値(円)        | Low price (Yen)                                | 4,945     |        | 1,608     |        | 2,272     |        | 1,472     |        | 1,986     |        | 2,549     |        |
| 終値(円)        | Ending price (Yen)                             | 6,840     |        | 2,369     |        | 2,306     |        | 2,165     |        | 2,573     |        | 3,764     |        |
| 株価収益率(倍)     | Price earnings ratio                           | 23.67     |        | 30.07     |        | 27.15     |        | 21.09     |        | 23.19     |        | 25.32     |        |
| 時価総額(百万円)    | Market capitalization                          | 1,082,921 |        | 1,051,778 |        | 1,462,555 |        | 1,373,430 |        | 1,632,996 |        | 2,390,248 |        |

| 08.店舗の状況       | Details about stores |       |        |       |           |       |        |       |           |       |        |       |           |       |        |       |           |       |        |       |           |    |    |     |           |
|----------------|----------------------|-------|--------|-------|-----------|-------|--------|-------|-----------|-------|--------|-------|-----------|-------|--------|-------|-----------|-------|--------|-------|-----------|----|----|-----|-----------|
|                | 2019年6月期             |       |        |       | 2020年6月期  |       |        |       | 2021年6月期  |       |        |       | 2022年6月期  |       |        |       | 2023年6月期  |       |        |       | 2024年6月期  |    |    |     |           |
|                | ※5                   | 出店等   | 退店等    | 店舗数   | 面積[m]     | 出店等   | 退店等    | 店舗数   | 面積[m]     | 出店等   | 退店等    | 店舗数   | 面積[m]     | 出店等   | 退店等    | 店舗数   | 面積[m]     | 出店等   | 退店等    | 店舗数   | 面積[m]     |    |    |     |           |
|                | Open                 | Close | Number | Space | Open      | Close | Number | Space | Open      | Close | Number | Space | Open      | Close | Number | Space | Open      | Close | Number | Space |           |    |    |     |           |
| ディスカウント事業      |                      | 39    | 13     | 387   | 1,180,198 | 45    | 2      | 430   | 1,418,137 | 23    | 9      | 444   | 1,500,443 | 26    | 2      | 468   | 1,570,497 | 19    | 1      | 486   | 1,599,339 | 24 | 9  | 501 | 1,627,114 |
| ドン・キホーテ        |                      | 9     | 6      | 212   | 425,153   | 15    | 2      | 225   | 474,739   | 9     | 8      | 226   | 469,399   | 13    | 2      | 237   | 500,287   | 14    | 1      | 250   | 499,047   | 16 | 4  | 262 | 523,270   |
| MEGAドン・キホーテ ※1 |                      | 10    | 1      | 132   | 646,695   | 4     |        | 136   | 662,089   | 3     |        | 139   | 676,787   | 1     |        | 140   | 689,036   |       |        | 140   | 689,656   | 3  |    | 143 | 703,608   |
| MEGAドン・キホーテUNY |                      | 16    |        | 16    | 86,905    | 25    |        | 41    | 259,290   | 11    |        | 52    | 332,989   | 7     |        | 59    | 356,674   | 4     |        | 63    | 385,996   |    | 1  | 62  | 380,458   |
| 小型業態 ※2        |                      | 4     | 6      | 27    | 21,444    | 1     |        | 28    | 22,018    |       | 1      | 27    | 21,268    | 5     |        | 32    | 24,499    | 1     |        | 33    | 24,640    | 5  | 4  | 34  | 19,778    |
| GMS事業 ※3       |                      | 189   | 13     | 176   | 994,484   | 2     | 28     | 150   | 852,383   | 11    | 22     | 139   | 798,528   | 10    | 13     | 136   | 788,557   | 1     | 6      | 131   | 784,053   |    |    | 131 | 763,273   |
| 99イチバ          |                      | 75    | 2      | 73    | 9,203     |       |        | 73    | 0         |       |        |       |           |       |        |       |           |       |        |       |           |    |    |     |           |
| ドイツ            |                      |       | 3      | 15    | 36,231    |       |        | 15    | 0         |       |        |       |           |       |        |       |           |       |        |       |           |    |    |     |           |
| 国内合計           |                      | 303   | 31     | 651   | 2,220,116 | 47    | 118    | 580   | 2,270,520 | 34    | 31     | 583   | 2,298,971 | 36    | 15     | 604   | 2,359,054 | 20    | 7      | 617   | 2,383,392 | 24 | 9  | 632 | 2,390,387 |
| 北米事業           |                      | 1     | 0      | 38    | 71,326    | 0     | 0      | 38    | 71,346    | 27    | 0      | 65    | 122,177   | 0     | 0      | 65    | 122,677   | 0     | 0      | 65    | 123,215   |    |    | 65  | 124,643   |
| カリフォルニア        |                      | 1     |        | 10    | 13,332    |       |        | 10    | 13,352    |       |        | 10    | 14,225    |       |        | 10    | 14,343    |       |        | 10    | 14,672    |    |    | 10  | 14,592    |
| ハワイ            |                      |       |        | 28    | 57,994    |       |        | 28    | 57,994    |       |        | 28    | 58,197    |       |        | 28    | 58,578    |       |        | 28    | 58,787    |    |    | 28  | 58,361    |
| ゲルソンズ          |                      |       |        |       |           |       |        |       |           | 27    |        | 27    | 49,755    |       |        | 27    | 49,756    |       |        | 27    | 49,756    | 1  | 1  | 27  | 51,690    |
| アジア事業          |                      | 2     | 0      | 4     | 5,841     | 7     | 0      | 11    | 15,661    | 8     | 0      | 19    | 27,786    | 11    | 0      | 30    | 43,988    | 11    | 1      | 36    | 49,206    | 11 | 2  | 45  | 52,221    |
| シンガポール         |                      | 1     |        | 3     | 4,161     | 4     |        | 7     | 8,593     | 1     |        | 8     | 10,182    | 4     |        | 12    | 12,562    | 3     |        | 15    | 15,322    | 2  | 1  | 16  | 15,591    |
| 香港             |                      |       |        |       |           | 2     |        | 2     | 3,601     | 5     |        | 7     | 10,990    | 2     |        | 9     | 15,902    | 1     |        | 9     | 15,596    | 1  |    | 10  | 16,248    |
| タイ             |                      | 1     |        | 1     | 1,680     | 1     |        | 2     | 3,467     |       |        | 2     | 3,477     | 2     |        | 4     | 7,680     | 6     | 1      | 6     | 9,621     | 2  |    | 8   | 10,632    |
| 台湾             |                      |       |        |       |           |       |        | 0     |           | 1     |        | 1     | 1,556     | 1     |        | 2     | 3,124     |       |        | 2     | 3,098     | 3  |    | 5   | 4,446     |
| マレーシア          |                      |       |        |       |           |       |        | 0     |           | 1     |        | 1     | 1,581     | 1     |        | 2     | 3,152     | 1     |        | 3     | 3,888     | 2  | 1  | 4   | 3,390     |
| マカオ            |                      |       |        |       |           |       |        | 0     |           |       |        | 0     |           | 1     |        | 1     | 1,568     |       |        | 1     | 1,681     | 1  |    | 2   | 1,913     |
| 海外合計 ※4        |                      | 3     | 0      | 42    | 77,167    | 7     | 0      | 49    | 87,007    | 35    | 0      | 84    | 149,963   | 11    | 0      | 95    | 166,666   | 11    | 1      | 101   | 172,422   | 11 | 2  | 110 | 176,863   |
| 総合計            | All Stores           | 306   | 31     | 693   | 2,297,283 | 54    | 118    | 629   | 2,357,527 | 69    | 31     | 667   | 2,448,934 | 47    | 15     | 699   | 2,525,720 | 31    | 8      | 718   | 2,555,813 | 35 | 11 | 742 | 2,567,250 |

※1. 「MEGAドン・キホーテ」には、「NEW MEGA」等を含む。

※2. 「小型業態」には、「ピカソ」「エッセンス」「驚安堂」「エキドンキ」「ソラドンキ」「情熱職人」及び「長崎屋」等を含む。

※3. 「GMS事業」には、「アビタ/ピアゴ」「ユーストア」「ピアゴパワー」「パワースーパーピアゴ」等を含む。

※4. 海外法人はGelson's(6月決算)を除き3月決算のため、四半期ごとの店舗数は該当する決算期に調整。

※5. 出店等、退店等には業態転換に伴う移動も含む。

※6. 2024年6月期より、タイ及び香港の「鮮選寿司」はカウントから除外。