

# Financial and Non-Financial Highlights

	FY6/15	FY6/16	FY6/17	FY6/18	FY6/19 <sup>3</sup>	FY6/20 <sup>4</sup>	FY6/21 <sup>5</sup>	FY6/22 <sup>6</sup>	FY6/23	FY6/24	FY6/25
Net sales	683,981	759,592	828,798	941,508	1,328,874	1,681,947	1,708,635	1,831,280	1,936,783	2,095,077	2,246,758
Cost of sales	502,240	557,699	610,218	697,517	958,347	1,200,831	1,211,400	1,287,892	1,336,393	1,432,179	1,530,025
Selling, general and administrative expenses	142,638	158,708	172,395	192,423	307,417	405,692	416,003	454,701	495,131	522,705	554,437
Operating income	39,103	43,185	46,185	51,568	63,110	75,424	81,232	88,688	105,259	140,193	162,296
Ordinary income	40,160	43,797	45,523	57,218	68,240	74,600	81,452	100,442	110,994	148,709	158,542
Profit before income taxes	39,157	42,113	55,325	56,373	66,284	72,588	64,191	92,028	100,739	130,506	136,910
Profit attributable to owners of parent	23,148	24,938	33,082	36,405	47,066	49,927	53,734	61,928	66,167	88,701	90,512
Total assets	505,666	560,568	642,868	806,778	1,282,100	1,297,231	1,370,115	1,383,678	1,481,058	1,498,410	1,511,026
Total net assets	221,367	244,547	279,930	312,495	352,300	388,999	438,628	399,247	463,539	547,003	624,044
Basic earnings per share (yen) <sup>1</sup>	36.77	39.44	52.30	57.53	74.36	78.79	84.74	102.64	110.94	148.64	151.59
Diluted earnings per share (yen) <sup>1</sup>	36.65	39.41	52.26	57.41	74.13	78.58	84.52	102.41	110.67	148.09	150.95
Cash dividends per share (yen) <sup>1</sup>	5.00	5.50	6.50	8.00	10.00	15.00	16.00	17.00	20.00	30.00	35.00
Consolidated dividend payout ratio (%)	13.6	13.9	12.4	13.9	13.4	19.0	18.9	16.6	18.0	20.2	23.1
Return on assets (ROA) (%)	4.9	4.7	5.5	5.0	4.5	3.8	4.0	4.5	4.6	6.0	6.0
Return on equity (ROE) (%)	11.6	11.2	13.5	13.3	15.2	14.3	13.6	15.3	15.7	17.9	15.8
Number of purchasing customers	283,039,023	304,899,600	333,215,267	370,829,179	528,888,368	660,601,089	646,894,352	663,998,892	663,919,818	682,155,462	703,156,276
Number of purchased items	1,824,446,232	2,039,829,666	2,313,489,393	2,662,827,579	4,108,663,303	5,315,271,867	5,374,521,949	5,457,684,270	5,242,121,439	5,271,392,381	5,339,713,844
Number of Group employees	6,029	6,857	6,708	7,876	13,546	14,186	16,838	16,912	17,107	17,168	17,075
Number of female store managers in Japan	-	-	-	-	-	-	13	26	31	39	46
Number of new graduate hires in Japan	-	-	-	225	385	380	277	466	433	286	296
% of female employees in new graduate hires in Japan	-	-	-	46.7	38.7	38.4	39.0	44.8	43.2	51.7	51.4
CO <sub>2</sub> emissions (t-CO <sub>2</sub> ) <sup>2</sup>	-	-	-	268,880	381,608	567,357	534,349	522,868	512,505	510,253	501,766

<sup>1</sup> Calculated information per share assuming that the share split (2-for-1) conducted on July 1, 2015 and share split (4-for-1) conducted on September 1, 2019 took place at the start of FY6/15.

<sup>2</sup> Total for Scopes 1 and 2 calculated on a market basis; Extent of data aggregation: major domestic Group companies; UNY Co., Ltd. was added from January 2019; Data aggregation period: April of the previous year to March of the current year; Scope 2 emission factors: adjusted emission factor for each electric power company

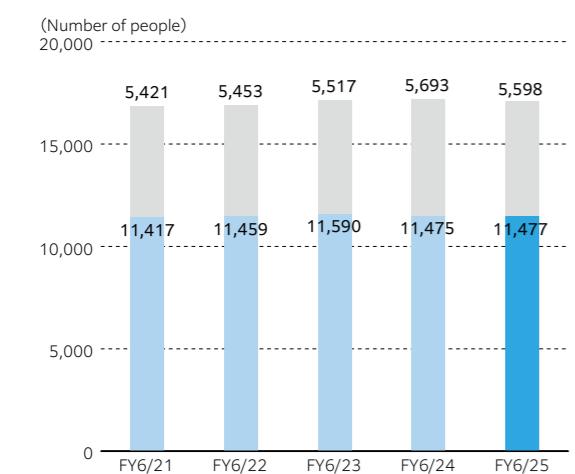
<sup>3</sup> Regarding the corporate integration with UNY, values related to FY6/19 utilize confirmed content following confirmation in FY6/20 statements of provisional accounting measures used in FY6/19.

<sup>4</sup> In FY6/21, the Group changed its accounting method for inventories. This change has been retroactively applied to the figures for FY6/20.

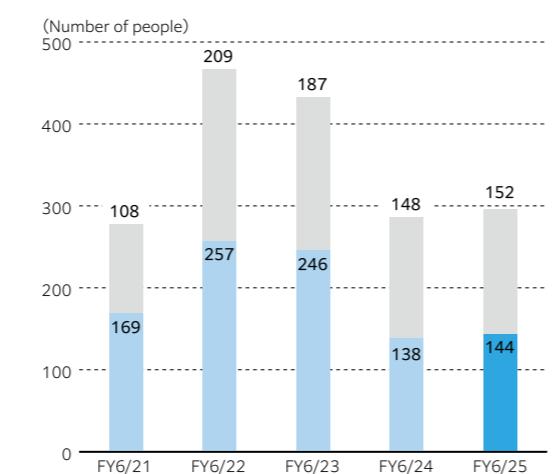
<sup>5</sup> Regarding the corporate integration with GRCY Holdings, Inc., the figures for FY6/21 are final figures taken from FY6/22 statements that confirm and finalize the provisional accounting measures used in FY6/21.

<sup>6</sup> From the beginning of FY6/22, the PPIH Group has adopted the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and others.

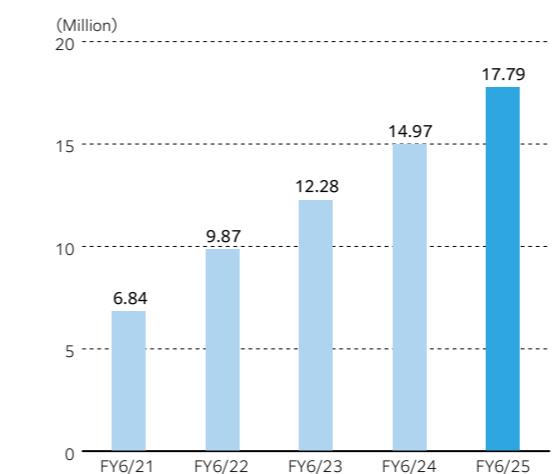
## Number of Group employees by gender



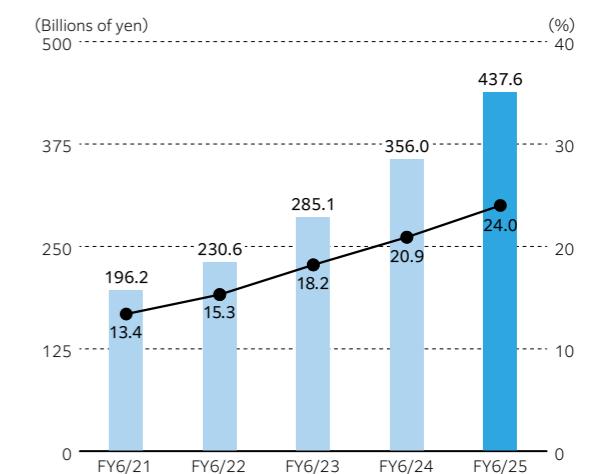
## Number of new graduate hires by gender in Japan



## Number of majica app members



## Sales of original products<sup>7</sup> / Ratio of sales of original products to total sales



■ Number of male employees ■ Number of female employees

■ Number of new male graduates ■ Number of new female graduates

■ Number of majica app members (million)

■ Sales of original products (Billions of yen)

■ Ratio of sales of original products to total sales (%)

<sup>7</sup> Original products: private brand products and OEM products. Scope: domestic discount store business and domestic UNY business