

Highlights of Early Achievements of Visionary 2025

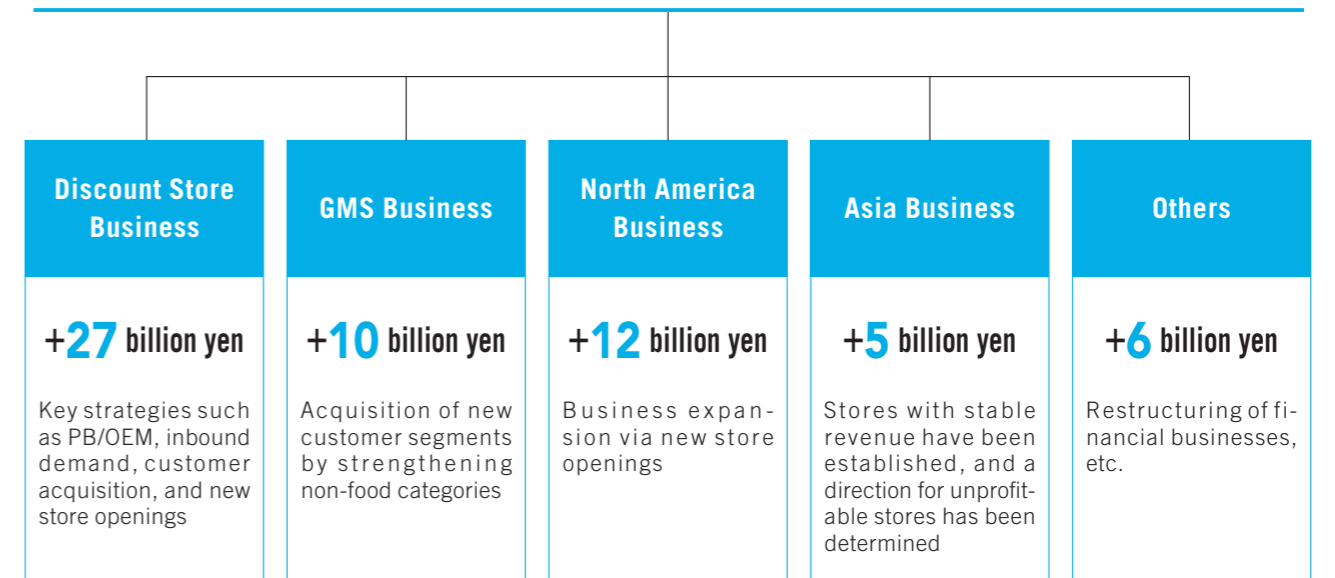
In the fiscal year ending June 2024, we achieved the net sales target of ¥2 trillion, operating income of ¥120 billion, and an operating income margin of 6% from our medium- to long-term management plan, “Visionary 2025”, 1 year ahead of schedule. We have continued to grow steadily, doubling our operating income over the five years since the fiscal year ending June 2019.

vs. FY2019	FY2019	FY2024	Change
Net sales	¥1.3289 trillion	¥2.0951 trillion	157.7%
Gross profit	27.9%	31.6%	+3.7 pt
Operating income	¥63.1 billion	¥140.2 billion	222.2%
Operating income margin	4.7%	6.7%	+2.0 pt

Our Management Strategy (Visionary 2030)

- Regarding the achievement targets of Visionary 2030, the stance has shifted from ‘Seeing the path to an operating income of 200 billion yen’ to ‘Execution phase’
- ¥140.2 billion operating income for FY2024 will serve as a launchpad, targeting an additional ¥60 billion over the next 6 years.
- PPIH’s overflowing growth strategies for the short- to medium-term through “Three Outcomes” after Visionary 2025

Building an additional ¥60 billion in operating income over the next 6 years



Three Outcomes from Visionary 2025

