

Fair, Swift, and Proactive IR Activities

Through proactive dialogue with its stakeholders, the PPIH Group strives to ascertain social changes and needs and resolve social issues.

For our shareholders and other investors, we engage in IR activities based on the core concept of being fair, swift, and proactive. In addition to one-on-one meetings, we hold tours of our stores and small and large group meetings. In these ways, we are improving the transparency of our management and building strong relationships with capital markets.

Investor Meetings

Approx. **500** per year



We hold lively discussions with investors. Through these discussions, we keep investors up to date on our business conditions and work to ensure that investors gain an understanding of our fundamental strengths. Furthermore, by holding roadshows in Japan and roadshows overseas in Europe, the Americas, and Asia on a regular basis, we are deepening our communication with both Japanese and overseas investors.

Financial Results Briefings



We hold financial results briefings each quarter. These meetings have earned us a high evaluation for our approach to fair disclosure for various reasons, such as sufficient explanations on the occurrence of matters, if any, that are important to the decision-making of investors, the comprehensive nature of our explanatory materials, and the prompt and fair disclosure of the content of briefings on our corporate website.

Store Tours for Investors

Approx. **20** per year



Through tours based on specific themes held in locations such as UNY stores with converted formats and stores in Southeast Asia, local store managers provide investors with explanations on store conditions. In this way, investors are able to hear firsthand from our frontline personnel.

Discussions with the Leaders of Each Division



We regularly provide opportunities for analysts and institutional investors to hold discussions with the leaders of each Group division. At these discussions, candid opinions are exchanged regarding the future of the Group's business strategies.

Corporate Data (As of June 30, 2019)

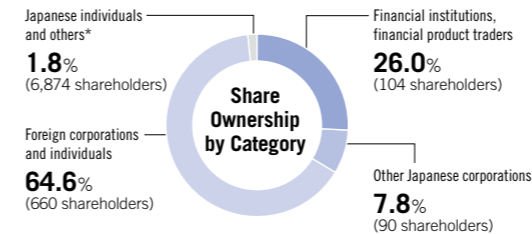
Company Name	Pan Pacific International Holdings Corporation	Date of Establishment	September 5, 1980
Business Activities	Corporate planning for and management of Group companies through the holding of shares in such companies, contracted administrative operation of subsidiaries, and real estate management	Paid-in Capital	¥22,675 million
Head Office	2-19-10 Aobadai, Meguro-ku, Tokyo 153-0042, Japan Phone: +81-3-5725-7532 Fax: +81-3-5725-7322	Fiscal Year-End	June 30
		Number of Employees	Non-consolidated: 69 (Consolidated: 13,546)

Share and Shareholder Information (As of June 30, 2019)

Share Information

Shares authorized	468,000,000
Shares issued	158,321,760
Treasury stock	4,680
Number of shareholders	7,728

Notes: The number of shareholders decreased 312 from June 30, 2018. The Company conducted a 4-for-1 stock split on September 1, 2019. However, the share information on this page is for June 30, 2019, before the split was carried out.



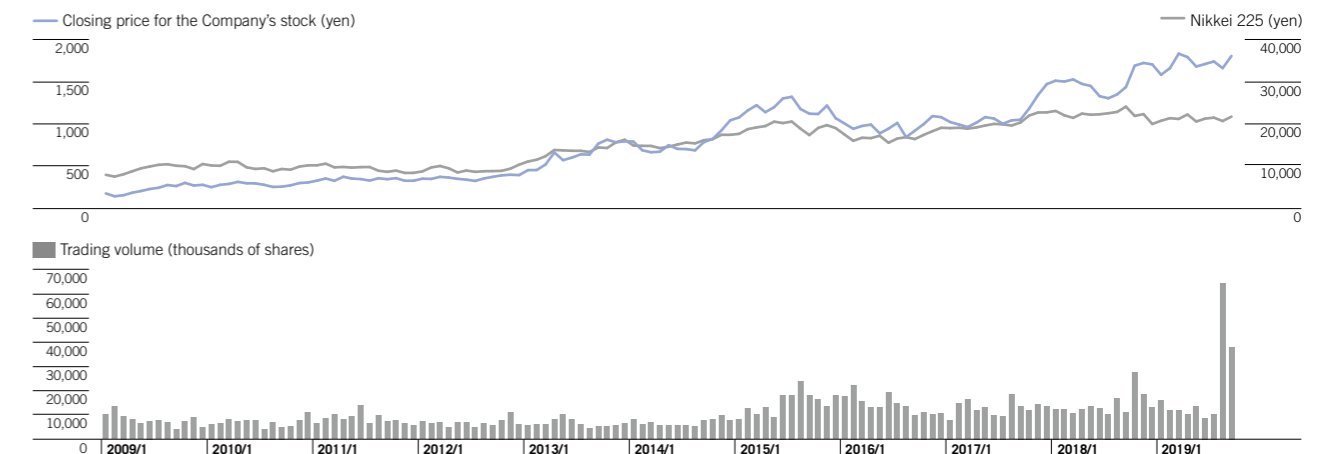
* Shares held by Japanese individuals and others include treasury stock (4,680 shares).

Principal Shareholders

Name	Number of shares held	Percentage of total shares issued (%)
Credit Suisse AG Hong Kong Trust A/C Clients for DQ Windmolen B.V.	31,307,000	19.77
Japan Trustee Services Bank, Ltd. (Trust Account)	8,634,000	5.45
Anryu Shoji Co., Ltd.	8,280,000	5.23
The Master Trust Bank of Japan, Ltd. (Trust Account)	7,888,100	4.98
Mizuho Trust & Banking Co., Ltd. (Trust Account 0700121)	4,495,800	2.84
Yasuda Scholarship Foundation	3,600,000	2.27
JAPAN POST BANK Co., Ltd.	2,692,100	1.70
GIC PRIVATE LIMITED - C	2,588,700	1.64
Japan Trustee Services Bank, Ltd. (Trust Account 5)	2,313,400	1.46
Credit Suisse AG Hong Kong Trust A/C Clients for LA MANCHA HOLDINGS PTE LTD	2,200,000	1.39

Note: Percentage of total shares issued does not include treasury stock (4,680 shares). The number of shares held by trust accounts include shares in trust. Where Don Quijote Holdings Co., Ltd. has confirmed the actual number of shares held by the shareholder, the number of actual shares is reflected in the status of shareholding of the principal shareholders listed above.

Stock Price



Note: Share prices have been adjusted to reflect a 2-for-1 stock split conducted in July 2015 and a 4-for-1 stock split conducted on September 1, 2019.

Major Companies and Business Domains of the PPIH Group (As of September 25, 2019)

Overseas Retail Division		Pan Pacific Strategy Institute Pte. Ltd. General overseas retail business, development, import and sales of food and life-related products	PPRM (Singapore)									
			PPRM (Asia)									
			DONKI Thonglor									
			PPRM (Hong Kong)									
			Don Quijote (USA)									
			MARUKAI HAWAII									
			PPRM (USA)									
Domestic Distribution and Retail Division, etc.		Don Quijote Co., Ltd. Operation of Don Quijote and other general discount stores handling a variety of goods	STORECREWS									
			Fujiya Shoji									
			Lirack									
			99ICHIHA									
			UNIFOOD									
			UCS									
			SUNREFORM									
			NEXCOM									
			Sun Sougou Maintenance									
			MY SUPPORT									
Real Estate Division, etc.		UD Retail Co., Ltd. Operation of MEGA Don Quijote UNY and Don Quijote UNY, stores developed through the conversion of Apita and Piago general supermarkets	WITH DOIT									
				Nagasakiya Co., Ltd. Operation of MEGA Don Quijote, a large-scale discount store primarily handling food and daily consumables aimed at families	Pan Pacific Foods							
						Daishin Corporation Operation of MEGA Don Quijote Omori-Sanno branch						
								Doit Co., Ltd. Operation of Doit home centers, with products ranging from those for professional use by craftsmen and craftswomen to those aimed at DIY types				
										Pan Pacific International Trading Co., Ltd. Overseas product planning, production management, and consulting for overseas product procurement		
												Japan Commercial Establishment Co., Ltd. Real estate leasing, management, and sales as well as brokerage and parking lot operations and management
Advertising and Promotion Division		Japan Asset Marketing Co., Ltd. Tenant leasing, real estate management, and facility and other maintenance	Pan Pacific Date Services									
				REALIT Co., Ltd. Operation of Internet services, including mobile and coupon related management as well as website operation and management								
						Japan Inbound Solutions Co., Ltd. Promotion of tourism and international exchange aimed at creating a country with strong tourist appeal						
Sales Support Division		Pan Pacific Retail Support Co., Ltd. Provision of Groupwide operational support										
Operation Support Division		Pan Pacific Shared Services Co., Ltd. Back-office operations such as general affairs, accounting, and legal affairs for the entire PPIH Group	Operation Shared Services									

PPRM: Pan Pacific Retail Management



External Recognition and Awards



Outstanding IR Activities

The All-Japan Executive Team Rankings is a ranking of listed Japanese companies that exhibit excellence in IR activities compiled by world-renowned U.S. financial industry magazine *Institutional Investor* based on votes from institutional investors and securities analysts from around the world. In the 2019 ranking, the PPIH Group was listed among the most honored companies in the retailing sector for two consecutive years.



2019 Award for Excellence in Corporate Disclosure
— Industries —
The Securities Analysts Association of Japan

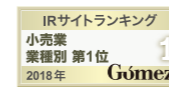
Outstanding IR Activities

The PPIH Group was awarded first place in the retail sector of the 2019 Award for Excellence in Corporate Disclosure, which is held to improve the promotion of corporate information disclosure. Among the 22 companies selected from this sector for the award, the PPIH Group received high evaluations in all criteria, including “management’s stance on investor relations,” “investor meetings,” “fairness in disclosure,” “disclosure related to corporate governance,” and “voluntary disclosure.”



User-Friendly Website

The Company’s IR website received a Silver Prize in the Gomez IR Site Ranking 2018, which was compiled by Morningstar Japan K.K. to evaluate the ease of use and comprehensiveness of corporate websites. Our website was also ranked No. 1 in the retailing sector. In addition, the website was recognized as a superior website in the FY2018 All Japanese Listed Companies’ Website Ranking of Nikko Investor Relations Co., Ltd.



JPX-NIKKEI 400
2013 - 2019 年度選定

A Company with High Appeal for Investors

The PPIH Group was selected for inclusion in the JPX-Nikkei Index 400 stock price index for the seventh consecutive year since 2013. This index is composed of companies with high appeal for investors that meet the requirements of global investment standards, such as those pertaining to the efficient use of capital and investor-focused management perspectives.



Easy-to-View Format of Presentation Materials

The PPIH Group won the 6th IR Good Visual Award, an award promoted by the IR Good Visual Award Steering Committee (Japan Investor Relations Association and Value Create Inc.). The award aims to commend companies with IR presentation materials that effectively highlight corporate value (in one slide). It also seeks to broadly share examples of good IR presentation materials. In these ways, the award provides specific guidance to personnel in charge of IR activities.

Nikkei Stock Index 300

The PPIH Group was selected for inclusion in the Nikkei Stock Index 300, a market value weighted index that aims to accurately represent the overall Japanese market using a fewer number of stocks. The index comprises 300 stocks (common domestic stocks) selected from the First Section of the Tokyo Stock Exchange.

Long-Term Issuer Rating of A+

Japan Credit Rating Agency, Ltd., a leading Japanese rating company, awarded the Company a long-term issuer rating of A+ based on its reliability for debt repayment. In addition, the Company was recognized for having a stable outlook in reflection of its cash flow generation capacity and its accumulation of equity and continuing to maintain its stable financial position going forward.



Efforts to Ensure Gender Equality

The PPIH Group was chosen for inclusion in the 2019 Bloomberg Gender-Equality Index, which was the first time the Company was included in this index. The Bloomberg Gender-Equality Index evaluates corporations’ efforts to ensure gender equality as well as their approach and track record for relevant information disclosure. The index includes 230 companies from 36 countries and regions around the world. There are 14 Japanese companies included in this index, of which the PPIH Group is the only retail sector company in Japan.



Efforts Related to the LGBT Community

The PRIDE Index evaluates the efforts of corporations and other organizations toward the LGBT community. The PPIH Group was awarded the silver rating in the PRIDE Index in 2017, and the top rating of gold in 2018 and 2019. The Company received high praise for enabling employees utilizing its Same-Sex Partnership System to receive monetary gifts for weddings and other employee benefits from July 2018 as well as for other initiatives.