

FY2026 delivered higher sales and profits,

driven by continued growth in the domestic retail businesses as the Group responded flexibly to changing consumer behavior, together with improved overseas profitability.

In FY2027, the Group plans to accelerate investment to expand market share and support future growth.

Net sales

¥2,445.3 bn

+8.8% YoY

Growth was driven by higher customer transactions following pricing initiatives, tax-free demand, new consolidation effects and store openings in Japan and overseas. Market share continued to expand.

Operating income

¥174.8 bn

+7.7% YoY | Record high

Gross margin pressure from pricing investment and the consolidation of Kanemi was offset by PB/OEM and tax-free sales growth and productivity improvements in Japan and overseas.

Ordinary profit

¥177.5 bn

+12.0% YoY

Lower FX losses and higher FX gains supported a ¥2.7bn positive non-operating balance.

Profit attr. to owners of parent

¥110.1 bn

**+¥19.6bn | +21.6% YoY
First time exceeding ¥100bn**

Stronger earnings and an improved financial base increased the Group's capacity for growth investment and shareholder returns.

Total assets

¥1,602.4 bn

+¥90.9bn vs. FY2025-end

The increase mainly reflected cash and deposits of +¥41.3bn, merchandise and finished goods of +¥24.1bn, property, plant and equipment of +¥14.2bn, and intangible assets of +¥9.2bn, partly offset by investment securities of -¥10.0bn.

Net assets

¥736.4 bn

+¥112.4bn vs. FY2025-end

The increase mainly reflected an ¥85.5bn rise in retained earnings after reflecting profit attr. to owners of parent and dividend payments. Foreign currency translation adjustments increased ¥12.8bn, while non-controlling interests rose ¥13.2bn.

EPS

¥36.84

+¥6.52 | +21.5% YoY

Annualized EPS increased to ¥36.84, reflecting continued improvements in the Group's earnings structure.

ROE

16.8%

Annualized ROE was 16.8%.

Customer transactions

719.9 mn

The Group recorded 719.9mn register transactions across its stores in Japan and overseas. The result reflected continued customer support amid stronger value consciousness and increasingly selective consumer spending.

Stores

799

676 in Japan | 123 overseas

In Japan, the Group opened 25 stores and closed 4. Overseas, the Group opened 5 stores, comprising 1 in Thailand and 4 in California, and closed 6.

Annual DPS

¥9.50

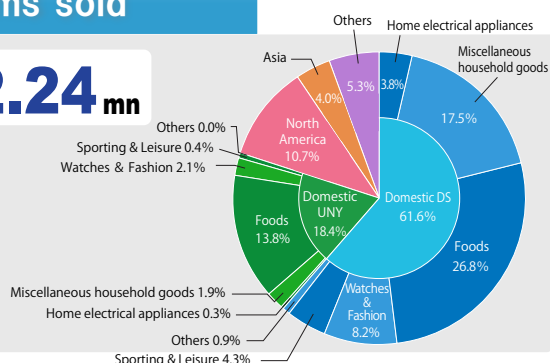
+¥2.50 YoY

The planned annual DPS includes interim DPS of ¥3.00. The Group regards shareholder returns as one of its highest management priorities.

Items sold

5,402.24 mn

The Group sold 5,402.24mn items to customers during FY2026.



Number of shareholders

127,433

Japanese individuals & others increased by 64,001, supported by the expanded shareholder benefit program and IR events. Total shareholders rose by 64,696 to 129,698, while foreign ownership increased 1.2ppt to 59.1%.

