

With the portfolio management, the GMS business, suburban stores, and overseas business covered the continuous struggles from the previous FY derived from the Covid-19 pandemic (e.g. restrictions on the flow of people, the evaporation of tax-free sales, etc.). Based on "The Customer Matters Most" principal, PPIH achieved increase in sales and profits for 32 consecutive years with net income reaching a new record high!

Sales
1 trl 708.6 bil yen

The prolonged impact of Covid-19 led to the sluggish performance in stores near the station and in luxury products, accelerating change in consumer behavior. However, the GMS business and suburban stores successfully captured the alternative demand for eating out and stay-at-home demand. For overseas, the Asia business performed well by proactively opening new stores, under the concept of "Japan Brand Specialty Stores", including the first stores in Taiwan and Malaysia. In North America, the Gelson's was included in the consolidation from the Q4. As a result, net sales totaled 1,708.6 billion yen (up 1.6% YoY).

Operating income
81.3 billion yen

The gross profit margin improved by 0.5 pt due to the effects of continuous procurement integration and increased revenue from overseas operations. As for SG&A expenses, operating income reached a record high of 81.3 billion yen (up 7.8% YoY) by the shortening of business hours and appropriate cost controls in line with the Covid-19 measures.

Ordinary income
81.5 billion yen

In addition to the significant increase in operating income, non-operating income in net increased by 0.2 billion yen due to an increase in foreign exchange gains related to the expansion of overseas business, resulting in a significant increase in ordinary income to 81.5 billion yen (up 9.3% YoY).

Profit attributable to owners of parent
53.9 billion yen

With net income before income taxes reached 64.3 billion yen, profit attributable to owners of the parent increased to 53.9 billion yen (up 7.9% YoY), after recording of negative 10 billion yen as income taxes-deferred and the deduction of 1 billion yen in net income attributable to non-controlling shareholders.

Total assets
1 trl 370.3 bil yen

Total assets stood at 1 trillion 370.3 billion yen, up 73 billion yen YoY. While cash and deposits decreased by 22.3 billion yen, inventories increased by 15.6 billion yen, tangible fixed assets such as buildings increased by 21 billion yen, and intangible assets (goodwill) increased by 40.9 billion yen mainly due to the acquisition of Gelson's.

Net assets
438.8 billion

Net assets increased by 438.8 billion yen, up 49.8 billion yen YoY, mainly due to the increase in profits. As a result, the capital adequacy ratio was 30.6% and the net D/E ratio was 0.9 times. PPIH will continue to implement financial strategies that take the balance between efficiency and safety into consideration.

EPS
84.93 yen

EPS was 84.93 yen, increased 6.14 yen and 7.8% YoY, with a significant increase in profits as a result of aggressive business activities.

ROE
13.6%

Return on equity (ROE) was 13.6% (down 0.7pt YoY). PPIH will continue to conduct business activities to increase the efficiency of the capital.

Customer traffic
647 million

PPIH group stores welcomed 647 million customers (the number of customers who passed through the cash register). The fact that a total of more than 600 million customers shopped at our stores despite the Covid-19 pandemic is a testament to the appeal of our stores, which is operating based on "The Customer Matters Most" principle.

Store count
667

There were 13 domestic new store openings (9 Don Quijotes, 3 New MEGA, 1 UD retail) while 10 stores closed. With the addition of 27 stores to the Group as a result of the acquisition of Gelson's in North America, total group store count was 667 (583 in Japan, 84 overseas).

Floor space
2,448,933m²

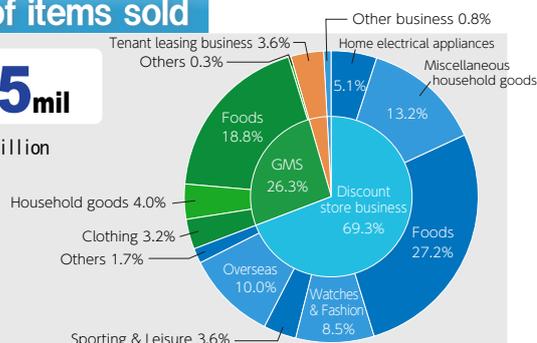
The total floor space as of June 30, 2021 increased by 91,407m² to 2,448,933m² (up 3.9% YoY) with the increase in the number of stores.

Annual dividend
16 yen

PPIH has progressive dividend policy. The annual dividend for the fiscal year ended in June 2021, including the interim dividend (3 yen), was 16 yen per share (an increase of 1 yen per share from the previous fiscal year). This is the 18th consecutive year of dividend increases and the total amount of dividends has continued to increase for 24 consecutive fiscal years since PPIH was listed.

The number of items sold
5,374.5 mil

PPIH delivered 5,374.5 million items to customers.


Foreign ownership
59.4%

The percentage of foreign ownership stood at 59.4% which went down by 0.5pt from previous fiscal year. The proportion for other corporates rose by 0.8pt to 18.6%. The number of shareholders increased significantly by 5,718 to 15,664.

