

PPIH covered its sales minus from tax-free sales evaporation and exclusion of 2 consolidated subsidiaries with its strong suburban stores and overseas business!

Even in the midst of difficult times derived from Covid-19, PPIH delivered its all time high operating profit for 1H by taking advantage of procurement integration and cost control.

Sales

852.9 billion yen

Despite the evaporation of inbound demands and the change of consumer behaviors such as stay-at-home due to prolonged Covid-19 situation, customer loyalty has increased mainly in suburban stores with the adequate merchandising strategies corresponded to "New Normal". In addition, overseas business performed well, with well capturing stay-at-home demand in the United States and gaining high customer support for Japanese agricultural products in Asia. Net sales were 852.9 billion yen (down 0.7% YoY and up 0.8% compared to forecast).

Operating income

49.3 billion yen

Gross profit margin improved by 0.7pt due to procurement integration and development of a new value chain for overseas business. Also, SG&A has been managed by the continued PMI effects and effective cost control. As a result, operating income achieved an all time high record of 49.3 billion yen (up 11.3% YoY)

Ordinary income

48.2 billion yen

Although non-operating income in net was negative 1.1 billion yen due to an increase in foreign exchange losses related to overseas business expansion, ordinary income increased significantly to 48.2 billion yen (up 7.7% YoY).

Profit attributable to owners of parent

32.6 billion yen

With net income before income taxes reached 48.5 billion yen, profit attributable to owners of the parent increased to 32.6 billion yen (up 15.1% YoY), after deducting corporate income and others of 15.1 billion yen and profit attributable to non-controlling shareholders of 800 million yen.

Total assets

1 trillion 362 billion

Total assets stood at 1 trillion 362 billion yen, up 64.8 billion yen YoY. While cash and deposits and inventories increased by 27.2 billion yen and 16.7 billion yen each, tangible fixed assets such as buildings and land decreased by 1.7 billion yen.

Net assets

415.7 billion

Net assets increased by 415.7 billion, up 26.7 billion YoY, mainly due to the increase in profits. As a result, the capital adequacy ratio was 29.1% and the net D/E ratio was 0.79 times. PPIH will continue to implement financial strategies that take the balance between efficiency and safety into consideration.

EPS

51.48 yen

EPS was 51.48 yen, increased 15.0% YoY, with a double-digit increase in profits as a result of aggressive business activities.

ROE

17.0%

Return on equity (ROE) was 17.0% (annualized). PPIH will continue to conduct business activities to increase the efficiency of the capital.

Customer traffic

325 million

During 1H, PPIH group stores welcomed 325 million customers. Despite the customer behavior change such as decrease in going out and increase in bulk buying caused by Covid-19, more than 300 million customers shopped at PPIH stores.

Store count

633

There were 8 domestic new store openings (6 Don Quijotes, 1 New MEGA, 1 UD retail) and 1 overseas store openings in Hong Kong. In addition, 10 UNY stores were converted into MEGA Don Quijote UNY format stores and 5 stores closed. As a result, total group store count was 633 (583 in Japan, 50 overseas).

Floor space

2,387,838 m²

The total floor space as of December 31, 2020 increased by 30,312m² to 2,387,838m² (up 1.3% YoY) with 9 new store openings and 5 store closings.

Interim dividend

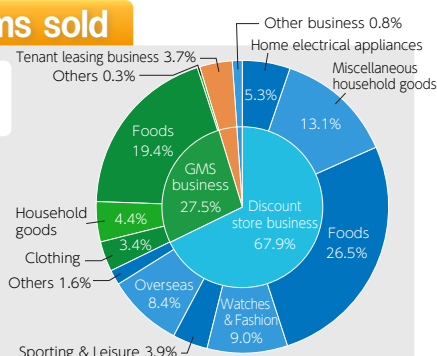
3 yen

PPIH has progressive dividend policy. Interim dividend is 3 yen per share. Annual dividend will be 16 yen per share including interim dividend (up by 1 yen).

The number of items sold

2,717.9 mil

During 1H, PPIH delivered 2,717.9 million items to customers.



Foreign ownership

59.7%

The percentage of foreign ownership stood at 59.7% which went down by 0.2pt. The proportion for other corporates rose by 0.3pt. The number of shareholders increased by 2,102 to 12,048.

