## Summary Report of Consolidated Financial Results <br> For the First Quarter Ended September 30, 2009

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan.)
Don Quijote Co., Ltd.
Securities Code No.: 7532
Shares Listed: Tokyo Stock Exchange
Address:
Representative:
Contact: 2-19-10 Aobadai, Meguro-ku, Tokyo
Junji Narusawa, President and Representative Director
URL:
Mitsuo Takahashi, Senior Managing Director (Phone: +81-3-5725-7588)
http://www.donki.com
(Amounts in million yen are rounded off to the nearest million)

1. Overview of Business Results and Financial Position for the first quarter of fiscal 2010 (From July 1, 2009 to September 30, 2009)
(1) Results of Business Operations
(Millions of yen, except per-share data)

|  | Net Sales | Change (\%) | Operating <br> Income | Change (\%) | Ordinary <br> Income | Change <br> $(\%)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> September 30, 2009 | 123,583 | 3.0 | 5,178 | 13.6 | 4,855 | 4.9 |
| Three Months Ended <br> September 30, 2008 | 119,928 | - | 4,560 | - | 4,630 | - |


|  | Net Income | Change (\%) | Net Income <br> Per Share (Yen) | Net Income Per <br> Share-fully <br> diluted (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> September 30, 2009 | 3,568 | 60.0 | 51.56 | 48.12 |
| Three Months Ended <br> September 30, 2008 | 2,230 | - | 32.28 | 30.12 |

(2) Financial Position
(Millions of yen, except per-share data)

|  | Total Assets | Net assets | Ratio of Shareholders' <br> Equity <br> to Total Assets (\%) | Net assets <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| As of September 30, <br> 2009 <br> Last Fiscal Year | 295,804 | 92,826 | 31.0 | $1,321.87$ |
| 297,527 | 89,972 | 29.9 | $1,284.15$ |  |

## 2. Dividends

|  | Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months <br> Ended September <br> 30 | Six Months Ended <br> December 31 | Nine Months <br> Ended March 31 | Year Ended June <br> 30 | Total |
| Year Ended June 30, <br> 2009 <br> Year Ending June 30, <br> 2010 | - | 10.00 | - | 13.00 | 23.00 |
| Year Ending June 30, <br> 2010 (Forecast) | - | - | - | - | - |

(Note) Revision to the dividend forecast in the first quarter of fiscal 2010: None
3. Consolidated Business Forecast : For the year ending June 30, 2010 (From July 1, 2009 to June 30, 2010)
(Millions of yen, except per-share data)

|  | Net Sales | Change <br> (\%) | Operating Income | Change <br> (\%) | Ordinary Income | Change <br> (\%) | Net Income | Change <br> (\%) | Net Income per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ending December 31, 2009 | 250,000 | 2.4 | 9,200 | 10.9 | 8,500 | 33.2 | 4,600 | 122.4 | 66.39 |
| Year Ending <br> June 30, 2010 | 497,000 | 3.4 | 18,000 | 4.8 | 17,800 | 11.3 | 10,000 | 16.9 | 144.33 |

(Notes) Revision to the business forecast in the first quarter of fiscal 2010: Yes

## 4. Others

(1) Significant changes in subsidiaries (Changes in subsidiaries resulting in changes in the scope of consolidation): No
(2) Simplified accounting methods and special accounting methods for preparation of the quarterly consolidated financial statements: Yes
(1) Calculation of provision for doubtful accounts

Credit loss ratio of the previous fiscal year end was used to calculate the provision for bad debts for the current first quarter.
(2) Method for assessing the value of inventories

Inventories at the end of the first quarter are mainly calculated using a reasonable method based on book value, no physical inventory count is taken. In addition, the carrying amount of inventories is reduced to estimated net selling value only where there is an obvious decrease in profitability.
(3) Calculation of depreciation expenses for fixed assets

For fixed assets where depreciation is calculated by declining-balance method, the annual depreciation is proportionately allocated to each quarter.
(4) Computation method for income taxes, deferred tax assets and deferred tax liabilities

The recoverability of deferred tax assets was assessed based on the projections of future performance and tax planning that were used in the prior fiscal year but also by taking into account the effects of significant changes if such significant changes were recognized in the business environment or in the circumstances where temporary differences occur during the period from the end of the prior fiscal year to September 30, 2009.
(3) Changes in accounting policies concerning preparation of quarterly consolidated financial statements
(1) Changes in line with revision to accounting standards: None
(2) Other changes: None
(4) Number of outstanding shares (Common stock)
(1) Number of outstanding shares (Treasury stock included)

September 30, 2009
June 30, 2009
September 30, 2009
June 30, 2009
September 30, 2009
September 30, 2008

72,022,209 shares
72,022,209 shares
2,735,370 shares
2,840,970 shares
69,199,771 shares
$69,094,578$ shares
※Explanation regarding the appropriate use of forecasts of business results
The financial forecasts of business results are based on judgments and estimates that have been made using of currently available information. By nature, such financial forecasts are subject to uncertainly and risk. Therefore, you are advised that the final results might be significantly different from the aforementioned forecasts due to changes in economic environments related to our business, market trends and exchange rate, etc.

## Consolidated Balance Sheets

|  | $\begin{gathered} \text { As of September 30, } \\ 2009 \end{gathered}$ | $\begin{aligned} & \text { (Millions of yen) } \\ & \text { As of June 30, } \\ & 2009 \end{aligned}$ |
| :---: | :---: | :---: |
|  | Amount | Amount |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | $¥ 43,141$ | $¥ 42,563$ |
| Notes and Accounts receivable-trade | 4,096 | 4,612 |
| Merchandise and finished goods | 68,564 | 70,651 |
| Other | 6,415 | 6,150 |
| Allowance for doubtful accounts | (164) | (174) |
| Total current assets | 122,052 | 123,802 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 50,019 | 49,923 |
| Tools, furniture and fixtures, net | 9,029 | 8,789 |
| Land | 54,915 | 55,028 |
| Other, net | 486 | 638 |
| Total property, plant and equipment | 114,449 | 114,378 |
| Intangible assets | 2,870 | 2,960 |
| Investments and other assets |  |  |
| Investment securities | 11,940 | 12,055 |
| Lease and guarantee deposits | 36,404 | 36,846 |
| Other | 10,860 | 10,252 |
| Allowance for doubtful accounts | $(2,771)$ | $(2,766)$ |
| Total investments and other assets | 56,433 | 56,387 |
| Total noncurrent assets | 173,752 | 173,725 |
| Total assets | $¥ 295,804$ | $¥ 297,527$ |


|  | As of September 30, | As of June 30, |
| :---: | :---: | :---: |
|  | 2009 | Amount |

## Liabilities

Current liabilities

| Accounts payable-trade | $¥ 40,063$ | $¥ 41,062$ |
| :--- | ---: | ---: |
| Short-term loans-payable | 21,306 | 11,000 |
| Current portion of long-term loans payable | 9,987 | 9,696 |
| Current portion of bonds | 9,695 | 9,695 |
| Current portion of convertible bonds | - | 20,171 |
| Commercial papers | 9,496 | - |
| Income taxes payable | 2,044 | 3,354 |
| Provision for point card certificates | 428 | 386 |
| Other provision | 105 | 52 |
| Other | 14,693 | 15,467 |
| Total current liabilities | 107,817 | 110,883 |

## Noncurrent liabilities

| Bonds payable | 51,840 | 53,253 |
| :--- | ---: | ---: |
| Convertible bonds | 9,335 | 9,335 |
| Long-term loans payable | 14,014 | 13,575 |
| Derivatives liabilities | 2,630 | 2,233 |
| Provision for retirement benefits | 366 | 472 |
| Provision for director's retirement benefits | 163 | 162 |
| Negative goodwill | 3,949 | 4,163 |
| Other | 12,864 | 13,479 |
| Total noncurrent liabilities | 95,161 | 96,672 |
| otal liabilities | 202,978 | 207,555 |

## Net assets

Shareholders' equity

| Capital stock | 14,977 | 14,977 |
| :--- | ---: | ---: |
| Capital surplus | 16,313 | 16,289 |
| Retained earnings | 68,529 | 65,806 |
| Treasury stock | $(4,791)$ | $(4,976)$ |
| Total shareholders' equity | 95,028 | 92,096 |
| luation and translation adjustments |  | $(1,856)$ |
| Valuation difference on available-for-sale securities |  | $(1,767)$ |
| Foreign currency translation adjustment | $(1,673)$ | $(3,257)$ |
| Total valuation and translation adjustments | $(3,440)$ | 1 |
| (bscription rights to shares | 1 | 1,132 |
| nority interests | 1,237 | 89,972 |
| tal net assets | 92,826 | $¥ 297,527$ |
|  |  |  |
| liabilities and net assets | $¥ 295,804$ |  |

## Consolidated Statements of Income

$\left.\begin{array}{lrr} & & \begin{array}{r}\text { (Millions of yen) } \\ \text { Three months ended }\end{array} \\ \text { September 30, 2008 }\end{array}\right]$

Non-operating expenses

| Interest expense |  | 341 | 348 |
| :--- | ---: | ---: | ---: |
| Loss on valuation of derivatives | 397 | - |  |
| Other |  | 163 | 111 |
|  | Total non-operating expenses | 901 | 459 |
| Ordinary income |  | 4,855 | 4,630 |
|  |  |  |  |

Extraordinary income

| Gain on sales of noncurrent assets | 380 | 63 |
| :--- | ---: | ---: |
| Reversal of provision for point card certificates | - | 41 |
| Gain on redemption of convertible bonds | 221 | - |
| Other | 69 | 45 |
|  | Total extraordinary income | 670 |
|  |  | 149 |

Extraordinary losses
Loss on retirement of noncurrent asset

| 93 | - |
| ---: | ---: |
| 30 | 596 |
| 72 | 355 |
| 77 | 323 |
| 272 | 1,274 |
| 5,253 | 3,505 |
|  |  |
| 1,777 | 1,603 |
| $(197)$ | $(389)$ |
| 1,580 | 1,214 |


| Minority interests in income | 105 | 61 |
| :--- | ---: | ---: |
| Net income | $¥ 3,568$ | $¥ 2,230$ |


|  | Three months ended <br> September 30,2009 | Three months ended <br> September 30, 2008 |
| :--- | ---: | ---: |
|  | Amount | Amount |
| Net cash provided by operating activities: |  |  |
| Income before income taxes and minority interests | $¥ 5,253$ | $¥ 3,505$ |
| Depreciation and amortization | 2,058 | 1,948 |
| Amortization of negative goodwill | $(214)$ | $(227)$ |
| Increase (decrease) in provision | $(94)$ | 328 |
| Interest and dividend income | $(153)$ | $(145)$ |
| Interest expenses | 341 | 348 |
| Loss on valuation of derivatives | 397 | - |
| Gain on sale noncurrent assets | $(380)$ | - |
| Gain on redemption of convertible bonds | $(221)$ | - |
| Loss on valuation of investment securities | 30 | 596 |
| Decrease in notes and accounts receivable-trade | 516 | 259 |
| Decrease in inventories | 2,049 | $(977)$ |
| Increase (decrease) in notes and accounts payable-trade | $(595)$ | 154 |
| Other, net | 8,010 | 1,047 |
| Sub total | 108 | $(454)$ |
| Interest and dividends income received | $(560)$ | 7,359 |
| Interest expenses paid | $(3,084)$ | 71 |
| Income taxes paid | 4,474 | $(537)$ |
| Net cash provided by operating activities |  | $(2,293)$ |


| Net cash used in investing activities: | $(1,160)$ | - |
| :--- | :---: | :---: |
| Payments into time deposits | 22 | - |
| Proceeds from withdrawal of time deposits | $(3,066)$ | $(2,198)$ |
| Purchase of property and equipment | $(180)$ | 227 |
| Proceeds from sales of property, plant and equipment | 338 | $(689)$ |
| Payments for lease and guarantee deposits | $(13)$ | 396 |
| Proceeds from collection of lease and guarantee deposits | 6 | $(3,667)$ |
| Purchase of investment securities | - | 387 |
| Proceeds from sales of investment securities | $(582)$ | $(648)$ |
| Purchase of stocks of subsidiaries and affiliates | $(3,469)$ | $(829)$ |
| Other, net |  | $(7,021)$ |

Net cash used in financing activities:

| Net increase in short-term loans payable | 10,306 | 350 |
| :---: | :---: | :---: |
| Proceeds from long-term loans payable | 3,400 | - |
| Repayment of long-term loans payable | $(2,670)$ | $(2,094)$ |
| Net increase in commercial papers | 9,488 | - |
| Proceeds from issuance of bonds | 3,000 | 4,000 |
| Redemption of bonds | $(4,413)$ | $(2,810)$ |
| Redemption of convertible bonds | $(19,950)$ | - |
| Cash dividends paid | (899) | (829) |
| Other, net | 157 | (46) |
| Net cash used in financing activities | $(1,581)$ | $(1,429)$ |
| Effect of exchange rate change on cash and cash equivalents | (54) | 108 |
| Net decrease in cash and cash equivalents | (630) | $(3,742)$ |
| Cash and cash equivalents at beginning of period | 42,040 | 38,086 |
| Increase in cash and cash equivalents resulting from merger between consolidated and unconsolidated subsidiaries | 62 | - |
| Cash and cash equivalents at end of period | $¥ 41,472$ | 34,344 |

## Segment Information

For the first quarter ended September 30, 2009
a. Operating segment information

For the first quarter ended September 30, 2009

|  | Discount <br> Store <br> business | GMS <br> business | Rent <br> business | Others | Total | Corporate <br> eliminations | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales, Operating income (loss) |  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |
| Sales to third parties | $¥ 102,530$ | $¥ 16,483$ | $¥ 4,136$ | $¥ 434$ | $¥ 123,583$ | $¥-$ | $¥ 123,583$ |
| Intersegment sales | 131 | 3 | 631 | 237 | 1,002 | $(1,002)$ | - |
| Total | 102,661 | 16,486 | 4,767 | 671 | 124,585 | $(1,002)$ | 123,583 |
| Operating income (loss) | $¥ 4,322$ | $¥(125)$ | $¥ 1,047$ | $¥ 83$ | $¥ 5,327$ | $¥(149)$ | $¥ 5,178$ |

b. Geographic segment information

For the first quarter ended September 30, 2009, net sales in Japan accounted for more than $90 \%$ of those of all the segments. Consequently, details of each geographic segment information are not presented.
c. Sales outside Japan

For the first quarter ended September 30, 2009, sales outside of Japan amounted less than $10 \%$ of the consolidated net sales, and therefore the information is not presented.

For the first quarter ended September 30, 2008
a. Operating segment information

For the first quarter ended September 30, 2008

|  | Discount Store business | GMS <br> business | Rent business | Others | Total | Corporate eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, Operating income (loss) |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Sales to third parties | $¥ 89,684$ | $¥ 25,861$ | $¥ 3,847$ | $¥ 536$ | $¥ 119,928$ | ¥- | $¥ 119,928$ |
| Intersegment sales | 98 | 91 | 578 | 483 | 1,250 | $(1,250)$ | - |
| Total | 89,782 | 25,952 | 4,425 | 1,019 | 121,178 | $(1,250)$ | 119,928 |
| Operating income (loss) | $¥ 3,992$ | $¥(789)$ | $¥ 1,151$ | $¥ 147$ | $¥ 4,501$ | $¥ 59$ | $¥ 4,560$ |

b. Geographic segment information

For the first quarter ended September 30, 2008, net sales in Japan accounted for more than $90 \%$ of those of all the segments. Consequently, details of each geographic segment information are not presented.
c. Sales outside Japan

For the first quarter ended September 30, 2008, sales outside of Japan amounted less than $10 \%$ of the consolidated net sales, and therefore the information is not presented.

## Notes on the going-concern assumption

Not applicable

Notes on significant changes in the amount of shareholders' equity
Not applicable

