



Monthly Sales Report (Flash number)

Fiscal year ending June, 2020. UNY Co., Ltd.



UNY Co., Ltd.		Calendar Year 2019						1H	Calendar Year 2019				Calendar Year 2020		2H	Full Year
		March	April	May	June	July	August		September	October	November	December	January	February		
Comp. Stores	Sales	102.1%	98.4%	101.3%	101.1%											100.7%
	Customer Traffic	100.9%	98.0%	100.3%	99.8%											99.8%
	Average Spending	101.1%	100.5%	101.0%	101.3%											101.0%
	Clothing	102.4%	94.1%	108.0%	101.5%											101.4%
	Household Goods	105.0%	96.2%	104.1%	101.5%											101.7%
	Foods	101.5%	99.9%	99.6%	101.0%											100.5%
	Store count	177	173	173	169											169
	Holiday count gap(day(s))	1	0	2	1											4
All Stores	Sales	98.7%	94.7%	95.1%	94.2%											95.7%
	Store count	182	178	177	176											176
	Store count (Last Year)	192	192	192	192	192	192	192	190	190	188	188	186	183	183	183

UD Retail Co., Ltd.

Store count (All stores)	10	13	14	16												16
Store count (Last Year)	6	6	6	6	6	6	6	6	6	6	6	6	9	9	9	9

※MEGA Don Quijote UNY, and Don Quijote UNY stores format Operator

<UNY Co., Ltd.>

(Sales overview in June)

Clothing and household goods were strong. Food sales picked up and posted positive growth for the first time in 3 months. Fresh food took the lead for food category. All product categories grew nicely.

(Details)

Ladies' outer wear, branded bags and inner wear as well as summer items such as sandals and kids swim wear made a high growth in clothing segment.

Fans, towels and storage boxes were strong in household goods segment. Summer gift items took the lead backed by free shipping service.

Fresh food such as meat and fish took the lead. Breads, sweets and dairies were contributors in food segment.

UNY changed its book closing month from February to June. Full year results for UNY will be 16 months, run from March 1, 2019 to June 30, 2020.

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Conversion stores in June : 2 stores

Conversion stores in July : 3 stores

Piagio Syobata store in Aichi pref. will be reopened on July 16, Piagio Otagawa store in Aichi pref. and Apita Fujioka store in Gunma pref. will be reopened at the end of July.

*Monthly sales for UNY closed its book every 20th of the month until November 2018. Book closing date changed to the end of the month from December 2018.