

Monthly Report (July 2014 to June 2015)

(July 2014 to June 2015)			Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
All Stores	Net Sales	(yoy %)	109.1%	111.2%	112.3%	116.2%	116.1%	110.9%	113.6%	116.6%	96.5%	123.0%	118.2%	114.1%	112.3%
	Number of All Stores	(stores)	220	221	220	221	222	225	225	228	232	235	238	242	242
Existing Stores	Net Sales	(yoy %)	101.4%	102.3%	105.0%	108.3%	107.1%	104.3%	106.7%	109.4%	89.5%	114.2%	108.5%	104.4%	104.6%
	* Number of Customers	(yoy %)	101.7%	100.6%	103.5%	105.2%	103.8%	100.0%	101.2%	105.6%	94.6%	105.3%	103.2%	99.8%	101.9%
	* Average customer spend	(yoy %)	99.8%	101.7%	101.5%	102.9%	103.1%	104.2%	105.4%	103.7%	94.6%	108.5%	105.1%	104.6%	102.7%
	Number of Existing Stores	(stores)	196	196	196	195	196	200	203	204	205	205	207	208	208
Breakdown Sales by Products	Home electrical appliances	(yoy %)	99.0%	103.1%	114.8%	115.8%	110.2%	113.8%	118.1%	115.0%	92.8%	123.4%	108.3%	104.3%	104.8%
	Miscellaneous household goods	(yoy %)	108.3%	110.7%	113.8%	115.9%	117.2%	111.0%	115.2%	119.4%	96.5%	132.4%	125.9%	121.2%	114.8%
	Foods	(yoy %)	121.0%	121.6%	124.0%	125.8%	123.4%	117.7%	119.1%	119.5%	95.7%	127.2%	117.6%	116.8%	119.0%
	Watches & Fashion merchandise	(yoy %)	105.1%	105.4%	107.6%	109.1%	110.9%	105.3%	106.9%	112.6%	99.1%	119.5%	117.3%	113.4%	108.8%
	Sporting goods & Leisure goods	(yoy %)	103.9%	103.5%	110.0%	112.0%	110.3%	105.5%	106.1%	108.7%	97.4%	109.4%	113.3%	108.2%	107.1%
	Others	(yoy %)	114.1%	170.0%	56.3%	113.6%	128.8%	112.4%	105.4%	118.9%	96.2%	68.9%	107.1%	73.2%	97.3%

(July 2013 to June 2014)			Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
All Stores	Net Sales	(yoy %)	105.2%	108.2%	104.3%	105.1%	104.9%	105.4%	105.2%	103.5%	123.5%	101.8%	108.2%	106.2%	106.6%
	Number of All Stores	(stores)	200	201	200	203	208	211	212	212	212	215	216	217	217
Existing Stores	Net Sales	(yoy %)	99.5%	101.8%	99.4%	100.0%	100.0%	99.1%	98.7%	97.7%	116.7%	95.5%	100.7%	99.5%	100.8%
	* Number of Customers	(yoy %)	100.0%	101.1%	97.5%	99.6%	99.9%	99.5%	99.5%	97.6%	105.7%	97.3%	102.4%	100.9%	100.1%
	* Average customer spend	(yoy %)	99.5%	100.6%	102.0%	100.4%	100.1%	99.5%	99.2%	100.1%	110.4%	98.2%	98.4%	98.6%	100.7%
	Number of Existing Stores	(stores)	184	185	185	186	187	189	192	191	193	195	195	194	194
Breakdown Sales by Products	Home electrical appliances	(yoy %)	100.9%	103.7%	97.6%	99.4%	100.5%	95.9%	99.6%	95.0%	114.9%	88.5%	100.9%	102.1%	97.3%
	Miscellaneous household goods	(yoy %)	105.7%	110.0%	104.1%	108.2%	106.2%	108.0%	105.9%	105.4%	130.2%	101.5%	109.2%	105.9%	108.8%
	Foods	(yoy %)	106.6%	109.6%	103.3%	105.1%	106.8%	109.4%	108.6%	109.9%	136.5%	107.2%	121.0%	118.8%	113.1%
	Watches & Fashion merchandise	(yoy %)	105.4%	109.1%	101.8%	104.4%	104.4%	104.2%	103.9%	100.0%	112.9%	96.8%	100.3%	98.3%	103.4%
	Sporting goods & Leisure goods	(yoy %)	108.6%	106.8%	100.4%	104.9%	105.5%	106.9%	107.0%	102.7%	111.2%	101.8%	106.8%	101.4%	105.6%
	Others	(yoy %)	86.7%	88.0%	203.4%	107.9%	94.3%	108.3%	105.1%	92.8%	102.9%	191.8%	87.2%	100.2%	98.9%

- Don Quijote closed its book for FY June 2015. Store count as of the end of June is 242. 31 new stores opened during this fiscal year including 4 in June. 4 stores closed and 2 temporarily closed for renovation.
- It rained a lot especially in western Japan due to the rainy season, and some areas were affected by heavy rain. Low temperature throughout the nation gave negative impact on seasonal goods sales.
- One sunday less than last year and bad weather triggered weak traffic. Meanwhile, tourists' sales hit the record high.
- Sales trend by product category :
Home electronics : Grooming and beauty treatment, kitchen appliances were strong, though summer home appliances including fans were difficult.
Miscellaneous household goods : Daily consumables such as cosmetics, drugs and medicines skyrocketed.
Foods : Processed foods, e.g. snacks, cereals and instant noodles and daily delivered foods e.g. yoghurt and bread took the lead.
Sporting goods & Leisure goods : Indoor workout equipments were in the upward trend.
- 3 new store openings in July : "MEGA Minoo store" in Osaka reopened on 3 after one-year closing. "Picasso Yokosuka chuo store" in Kanagawa opens on 24. "MEGA Wakayama jromaru store" in Wakayama opens 31.
- The results for FY2015 disclose on August 17.

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