

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2027

October 13, 2026

Domestic Retail Companies in Total *1		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.8%	101.4%	103.1%										102.7%
	Customer Traffic	100.7%	99.8%	98.5%										99.7%
	Average Spending	103.1%	101.6%	104.6%										103.0%
	Store Count	632	645	645										645
	Holiday Count Gap (Day(s))	0	0	1										1
All Stores	Sales	106.1%	103.5%	105.2%										104.9%
	Store Count	676	676	677										677
	Store Count (Last Year)	655	655	655										655

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

- In **the domestic retail business**, both the DS and UNY businesses delivered YoY sales growth. In September, customer traffic was softer than anticipated due to prolonged rain and unfavorable weather conditions. Nevertheless, sales grew, supported by weekend stock-up purchases prompted by the rain, as well as demand for products that make staying at home more comfortable. One additional public holiday compared with the previous year lifted sales by 0.7%.
- In **the DS business**, sales of umbrellas and rain-related products performed well. Alcoholic beverages and tobacco products also contributed to sales, driven by rush buying at the end of the month ahead of October price increases. Meanwhile, outing-related categories such as outdoor products, bicycles and sports drinks saw softer demand. However, serums, creams, bath bombs and character apparel showed resilient growth. The additional public holiday lifted sales by 0.8%.
- In **the UNY business**, rice sales continued to decline against strong prior-year sales. Meanwhile, demand for special-occasion meals during the Silver Week holidays supported sales across a broad range of fresh food categories, including meat, prepared foods, sushi and sashimi. In non-food categories, hobby-related products such as trading cards and character merchandise performed well, while skincare products and pet supplies also contributed to sales. The additional public holiday lifted sales by 0.6%.

<New store opening in October>

① Don Quijote Higashine (Yamagata)

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2027



October 13, 2026

Discount Store Business *2		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.8%	101.6%	103.4%										103.3%
	Customer Traffic	100.6%	99.4%	98.1%										99.4%
	Average Spending	104.2%	102.2%	105.4%										103.9%
	Home Appliances	100.3%	92.4%	96.9%										96.5%
	Household Goods	108.4%	104.2%	105.6%										106.1%
	Foods	102.8%	101.5%	102.0%										102.1%
	Watches & Fashion	103.5%	100.3%	105.4%										102.9%
	Sporting & Leisure	109.6%	103.2%	105.4%										105.9%
	Store Count	509	522	522										522
All Stores	Sales	107.7%	104.4%	106.3%										106.1%
	Store Count	548	548	549										549
	Store Count (Last Year)	525	525	525										525

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	100.3%	100.4%	102.0%										100.9%
	Customer Traffic	100.8%	100.8%	99.8%										100.5%
	Average Spending	99.6%	99.7%	102.1%										100.4%
	Home Appliances	104.0%	90.6%	92.6%										96.0%
	Household Goods	101.5%	101.9%	100.7%										101.4%
	Foods	100.5%	100.9%	101.7%										101.0%
	Watches & Fashion	93.9%	92.7%	99.2%										95.0%
	Sporting & Leisure	127.0%	120.8%	135.8%										127.1%
	Store Count	123	123	123										123
All Stores	Sales	100.6%	100.3%	101.7%										100.8%
	Store Count	128	128	128										128
	Store Count (Last Year)	130	130	130										130

*3 UNY Co.,Ltd.

Robin Hood (Ref.)		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	5	5	5										5

Olympic (Ref.) *4		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	98	98	96										96
	incl. Converted Stores	0	0	0										0

*4 Specialty stores are included in the count of their respective main stores rather than counted separately. Store counts are calculated on the PPIH Group basis.