

Monthly Sales Report (Flash Numbers)**Fiscal Year Ending June, 2026**

November 12, 2025

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%									104.2%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%									100.3%
	Average Spending	102.6%	103.5%	104.2%	105.1%									103.8%
	Store Count	621	626	622	626									626
	Holiday Count Gap (Day(s))	0	1	-1	0									0
All Stores	Sales	104.8%	104.9%	105.3%	107.9%									105.7%
	Store Count	655	655	655	659									659
	Store Count (Last Year)	632	633	634	634									634

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both segments recorded YoY growth in sales and customer traffic, with all product categories exceeding prior-year levels. In October, demand for seasonal items was captured effectively, and categories such as seasonal home appliances and winter apparel contributed to sales toward the end of the month. Additionally, food, fresh produce, and everyday consumables showed consistent growth throughout the month.
2. In **the DS business**, seasonal home appliances such as ceramic heaters and humidifiers, as well as winter accessories including gloves and scarves, began to show growth. Skincare sales also increased, driven by demand for moisturizing care during dry conditions, particularly sheet masks and serums. Strategically reinforced character merchandise continued to perform well, with strong contributions from popular stationery and *kawaii* goods on social media, as well as blind boxes capturing collector demand.
3. In **the UNY business**, rising demand for warmth and comfortable sleep supported sales of items such as feather comforters and mattress pads, while winter innerwear contributed to apparel performance. Categories where assortment has been strengthened, including carrying cases, nail products, and hair care, continued to grow, alongside increased sales of new game software. Additionally, meat, rice, and daily essentials, areas where promotional efforts have been reinforced, contributed to overall sales.

<New stores opening in November>

(1) Don Quijote: ① Kirakira Donki Ebina ViNAWALK (Kanagawa Prefecture)

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Discount Store Business *2		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.3%	103.6%	103.8%	106.8%									104.4%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%									99.8%
	Average Spending	103.1%	104.4%	104.9%	105.9%									104.6%
	Home Appliances	93.1%	94.4%	96.0%	100.4%									95.7%
	Household Goods	105.7%	107.7%	104.7%	110.1%									107.1%
	Foods	104.1%	102.1%	103.6%	105.7%									103.8%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%									103.8%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%									107.1%
	Store Count	493	498	495	499									499
All Stores	Sales	106.0%	106.0%	106.0%	109.1%									106.7%
	Store Count	525	525	525	530									530
	Store Count (Last Year)	501	502	503	503									503

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%									103.6%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%									101.8%
	Average Spending	101.1%	101.0%	102.5%	102.7%									101.8%
	Home Appliances	104.8%	106.5%	108.0%	141.8%									113.6%
	Household Goods	100.0%	101.8%	101.7%	107.8%									102.7%
	Foods	103.7%	101.6%	105.3%	104.1%									103.6%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%									102.7%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%									106.1%
	Store Count	128	128	127	127									127
All Stores	Sales	101.1%	101.2%	103.1%	104.1%									102.3%
	Store Count	130	130	130	129									129
	Store Count (Last Year)	131	131	131	131									131

*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.