

Monthly Sales Report (Flash Numbers)**Fiscal Year Ending June, 2026**

December 10, 2025

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%	106.9%								104.7%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%	102.5%								100.8%
	Average Spending	102.6%	103.5%	104.2%	105.1%	104.2%								103.9%
	Store Count	621	626	622	626	626								626
	Holiday Count Gap (Day(s))	0	1	-1	0	2								2
All Stores	Sales	104.8%	104.9%	105.3%	107.9%	108.5%								106.2%
	Store Count	655	655	655	659	661								661
	Store Count (Last Year)	632	633	634	634	635								635

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both segments recorded YoY growth in sales and customer traffic. In November, the Group strengthened promotional efforts by implementing the “*maji* majica point rebate campaign,” a campaign exclusive to majica app members, which contributed to higher sales and customer traffic. Additionally, this year had two more holidays (one extra national holiday and one extra Sunday) compared to the prior year, providing a +2.4% uplift.
2. In **the DS business**, strategically reinforced categories such as character products, bath balls, protein, and skincare contributed to sales. New product introductions aligned with trends also performed well, driving growth in makeup and massage items. The impact of two additional holidays resulted in a +2.4% uplift.
3. In **the UNY business**, food continued to lead sales, with strong performance in daily items such as bread, yogurt, eggs, alcoholic beverages, and rice. Categories where assortment has been strengthened, including premium shampoos, whitening toothpaste, and kitchen appliances, also grew. Furthermore, family-oriented products such as gaming consoles and collectible cards contributed to sales. The effect of two additional holidays provided a +2.6% uplift.

<New stores opening in December>

(1) Don Quijote: ① Re:Price Kumagaya NiTTOH MALL Store (Saitama Prefecture)

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December 10, 2025

Discount Store Business *2		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.3%	103.6%	103.8%	106.8%	107.2%								104.9%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%	102.3%								100.3%
	Average Spending	103.1%	104.4%	104.9%	105.9%	104.8%								104.6%
	Home Appliances	93.1%	94.4%	96.0%	100.4%	101.9%								96.8%
	Household Goods	105.7%	107.7%	104.7%	110.1%	109.9%								107.6%
	Foods	104.1%	102.1%	103.6%	105.7%	106.5%								104.4%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%	102.7%								103.6%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%	116.3%								108.6%
	Store Count	493	498	495	499	499								499
All Stores	Sales	106.0%	106.0%	106.0%	109.1%	109.8%								107.3%
	Store Count	525	525	525	530	532								532
	Store Count (Last Year)	501	502	503	503	504								504

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%	105.9%								104.1%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%	103.2%								102.1%
	Average Spending	101.1%	101.0%	102.5%	102.7%	102.6%								102.0%
	Home Appliances	104.8%	106.5%	108.0%	141.8%	131.1%								117.4%
	Household Goods	100.0%	101.8%	101.7%	107.8%	106.0%								103.4%
	Foods	103.7%	101.6%	105.3%	104.1%	106.2%								104.1%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%	99.3%								101.9%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%	122.9%								109.1%
	Store Count	128	128	127	127	127								127
All Stores	Sales	101.1%	101.2%	103.1%	104.1%	104.5%								102.8%
	Store Count	130	130	130	129	129								129
	Store Count (Last Year)	131	131	131	131	131								131

*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.