

Monthly Sales Report (Flash Numbers)**Fiscal Year Ending June, 2025**

April 10, 2025

Domestic Retail Companies in Total *1		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.7%	109.4%	104.6%	103.9%	108.0%	105.8%	106.7%	105.2%	105.9%				105.8%
	Customer Traffic	98.5%	103.6%	101.6%	99.6%	102.5%	101.2%	101.5%	100.0%	101.3%				101.1%
	Average Spending	104.3%	105.6%	103.0%	104.4%	105.4%	104.5%	105.2%	105.2%	104.6%				104.7%
	Store Count	598	606	603	606	606	609	605	610	609				609
	Holiday Count Gap (Day(s))	-2	1	1	-1	0	-1	0	0	0				-2
All Stores	Sales	104.2%	111.2%	106.4%	105.7%	109.9%	107.4%	108.8%	107.3%	107.6%				107.6%
	Store Count	632	633	634	634	635	636	636	639	638				638
	Store Count (Last Year)	617	618	620	617	617	619	619	619	619				619

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

- In the domestic retail business**, both DS and UNY saw an increase sales and customer traffic YoY. In March, both businesses captured outdoor demand driven by spring break and various events, with non-food categories contributing to overall sales. Food and daily consumables also maintained strong performance, with a surge in purchases at the end of March due to bulk buying ahead of price adjustments in April.
- The DS business** captured indoor demand, with relaxation-related products such as massage equipment and beauty items contributing to overall sales. In addition, rising health awareness and greater interest in body maintenance drove strong sales of health foods, protein and fitness gear. Character-themed merchandise, along with toys from superhero series and popular anime, also performed well.
- The UNY business** is holding its 55th anniversary campaign from March to June, driving growth in sales across categories such as innerwear and kitchenware. Additionally, changes in life stages led to increased sales for item like stationery, bicycles, and school uniforms. In the non-food sector, where efforts to strengthen the product lineup are ongoing, daily essentials like premium shampoos and conditioners were significant contributors to sales.

<New stores opening in April>

(1) Don Quijote: ① April 15, Don Quijote Hamamatsu Shitoro (Shizuoka Prefecture), ② April 22, Don Quijote Kitakami (Iwate Prefecture)

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2025

April 10, 2025

Discount Store Business *2		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.0%	111.0%	105.6%	106.2%	109.2%	106.6%	108.2%	106.1%	106.6%				107.1%
	Customer Traffic	98.3%	104.1%	101.6%	99.9%	102.3%	101.0%	102.0%	100.3%	101.0%				101.2%
	Average Spending	105.7%	106.6%	104.0%	106.3%	106.8%	105.6%	106.1%	105.8%	105.5%				105.8%
	Home Appliances	96.6%	107.6%	100.3%	95.4%	92.6%	97.5%	99.4%	93.2%	97.2%				97.9%
	Household Goods	109.9%	114.6%	112.5%	112.8%	115.9%	112.1%	113.0%	110.9%	108.9%				112.3%
	Foods	101.3%	108.8%	101.0%	103.2%	106.8%	104.5%	106.5%	105.8%	107.8%				105.1%
	Watches & Fashion	106.3%	111.6%	108.1%	105.7%	110.2%	106.9%	107.0%	102.6%	102.5%				106.8%
	Sporting & Leisure	103.0%	114.2%	111.4%	113.3%	117.6%	112.0%	116.3%	111.7%	108.7%				111.8%
	Store Count(Last Year)	468	476	475	478	478	478	476	481	480				480
All Stores	Sales	106.0%	113.3%	107.9%	108.7%	111.7%	108.9%	111.0%	109.0%	108.9%				109.5%
	Store Count	501	502	503	503	504	505	505	508	508				508
	Store Count (Last Year)	486	487	489	486	486	488	488	488	488				488

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	98.8%	104.9%	101.6%	97.0%	104.5%	103.5%	102.2%	102.4%	103.9%				102.1%
	Customer Traffic	99.0%	102.4%	101.7%	98.7%	103.2%	101.8%	100.1%	99.0%	101.9%				100.9%
	Average Spending	99.8%	102.5%	100.0%	98.3%	101.3%	101.7%	102.1%	103.3%	101.9%				101.3%
	Clothing	89.8%	96.2%	100.7%	85.4%	105.1%	105.4%	96.3%	98.1%	103.5%				97.8%
	Household Goods	99.0%	105.5%	104.5%	96.7%	104.7%	103.7%	102.2%	103.0%	104.4%				102.7%
	Foods	100.6%	106.2%	101.2%	99.5%	104.3%	103.2%	103.3%	102.9%	103.9%				102.8%
	Store Count	130	130	128	128	128	131	129	129	129				129
All Stores	Sales	98.7%	104.8%	101.8%	97.1%	104.7%	103.5%	102.3%	102.3%	103.7%				102.1%
	Store Count	131	131	131	131	131	131	131	131	130				130
	Store Count (Last Year)	131	131	131	131	131	131	131	131	131				131

*3 UNY Co., Ltd.,