

**Monthly Sales Report (Flash Numbers)****Fiscal Year Ending June, 2025**

<b>Domestic Retail Companies in Total *1</b>		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
<b>Comp. Stores</b>	Sales	102.7%	109.4%	104.6%	103.9%	108.0%	105.8%	106.7%	105.2%	105.9%	106.3%	107.7%	104.5%	105.9%
	Customer Traffic	98.5%	103.6%	101.6%	99.6%	102.5%	101.2%	101.5%	100.0%	101.3%	101.3%	102.6%	100.3%	101.2%
	Average Spending	104.3%	105.6%	103.0%	104.4%	105.4%	104.5%	105.2%	105.2%	104.6%	104.9%	105.0%	104.1%	104.7%
	Store Count	598	606	603	606	606	609	605	610	609	611	612	615	615
	Holiday Count Gap (Day(s))	-2	1	1	-1	0	-1	0	0	0	0	1	-1	-2
<b>All Stores</b>	Sales	104.2%	111.2%	106.4%	105.7%	109.9%	107.4%	108.8%	107.3%	107.6%	107.3%	108.8%	105.4%	107.5%
	Store Count	632	633	634	634	635	636	636	639	638	640	642	655	655
	Store Count (Last Year)	617	618	620	617	617	619	619	619	619	623	628	632	632

\*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both sales and customer traffic increased YoY. Seasonal summer merchandise performed strongly throughout June, and the release of a successor to a major gaming console contributed to further sales growth. We also enhanced group-wide promotions via the majica app through the “Ultra Majica Point Rebate Campaign.” June had one fewer Saturday compared to last year, resulting in a negative impact of -1.7%.

2. In **the DS business**, we captured rising leisure demand, leading to strong sales of outdoor and marine products. Seasonal skincare items such as UV protection products, as well as mobile fans designed to enhance comfort while spending time outdoors, also saw solid growth. Even excluding the gaming console, sales of home electronics surpassed YoY levels. The impact of having one fewer Saturday resulted in a negative effect of -1.8%.

3. In **the UNY business**, summer seasonal products performed well, especially ice cream, cold beverages, and chilled noodles, which are popular during hot weather. Portal air conditioners also experienced strong demand. In the non-food category, efforts to expand the product lineup led to strong growth in detergents, in-bath items such as shampoos and body soaps, and character-themed merchandise. The impact of having one fewer Saturday resulted in a negative effect of -1.5%.

&lt;New stores opening in July&gt;

None

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July 10, 2025

Discount Store Business *2		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.0%	111.0%	105.6%	106.2%	109.2%	106.6%	108.2%	106.1%	106.6%	107.7%	108.8%	105.0%	107.1%
	Customer Traffic	98.3%	104.1%	101.6%	99.9%	102.3%	101.0%	102.0%	100.3%	101.0%	101.7%	102.8%	100.1%	101.3%
	Average Spending	105.7%	106.6%	104.0%	106.3%	106.8%	105.6%	106.1%	105.8%	105.5%	105.9%	105.8%	104.9%	105.8%
	Home Appliances	96.6%	107.6%	100.3%	95.4%	92.6%	97.5%	99.4%	93.2%	97.2%	92.1%	97.5%	107.7%	98.2%
	Household Goods	109.9%	114.6%	112.5%	112.8%	115.9%	112.1%	113.0%	110.9%	108.9%	113.6%	113.9%	107.3%	112.1%
	Foods	101.3%	108.8%	101.0%	103.2%	106.8%	104.5%	106.5%	105.8%	107.8%	107.2%	108.6%	104.0%	105.5%
	Watches & Fashion	106.3%	111.6%	108.1%	105.7%	110.2%	106.9%	107.0%	102.6%	102.5%	104.2%	105.0%	101.8%	105.9%
	Sporting & Leisure	103.0%	114.2%	111.4%	113.3%	117.6%	112.0%	116.3%	111.7%	108.7%	110.6%	109.4%	107.0%	111.1%
	Store Count (Last Year)	468	476	475	478	478	478	476	481	480	482	483	487	487
All Stores	Sales	106.0%	113.3%	107.9%	108.7%	111.7%	108.9%	111.0%	109.0%	108.9%	109.5%	110.7%	106.7%	109.3%
	Store Count	501	502	503	503	504	505	505	508	508	510	512	525	525
	Store Count (Last Year)	486	487	489	486	486	488	488	488	488	492	497	501	501

\*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2024						Calendar Year 2025						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	98.8%	104.9%	101.6%	97.0%	104.5%	103.5%	102.2%	102.4%	103.9%	102.0%	104.4%	102.9%	102.4%
	Customer Traffic	99.0%	102.4%	101.7%	98.7%	103.2%	101.8%	100.1%	99.0%	101.9%	100.4%	102.1%	101.0%	100.9%
	Average Spending	99.8%	102.5%	100.0%	98.3%	101.3%	101.7%	102.1%	103.3%	101.9%	101.7%	102.3%	101.9%	101.4%
	Clothing	89.8%	96.2%	100.7%	85.4%	105.1%	105.4%	96.3%	98.1%	103.5%	95.2%	103.5%	97.3%	98.0%
	Household Goods	99.0%	105.5%	104.5%	96.7%	104.7%	103.7%	102.2%	103.0%	104.4%	100.4%	103.6%	107.7%	103.0%
	Foods	100.6%	106.2%	101.2%	99.5%	104.3%	103.2%	103.3%	102.9%	103.9%	102.9%	103.9%	102.1%	102.9%
	Store Count	130	130	128	128	128	131	129	129	129	129	129	128	128
All Stores	Sales	98.7%	104.8%	101.8%	97.1%	104.7%	103.5%	102.3%	102.3%	103.7%	100.5%	102.9%	101.4%	102.0%
	Store Count	131	131	131	131	131	131	131	131	130	130	130	130	130
	Store Count (Last Year)	131	131	131	131	131	131	131	131	131	131	131	131	131

\*3 UNY Co., Ltd.,