

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2027

Domestic Retail Companies in Total *1		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.8%												103.8%
	Customer Traffic	100.7%												100.7%
	Average Spending	103.1%												103.1%
	Store Count	632												632
	Holiday Count Gap (Day(s))	0												0
All Stores	Sales	106.1%												106.1%
	Store Count	676												676
	Store Count (Last Year)	655												655

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both the DS and UNY segments delivered YoY growth in sales and customer traffic. Sales of seasonal merchandise and products related to outdoor activities increased toward the latter part of the month, supported by higher temperatures from mid-July onward. Trend-driven products, including merchandise tied to popular movie content and character-related items, also contributed to sales growth.
2. In **the DS business**, sales were supported by strong performance in food products, including confectionery, prepared foods, where product development has been emphasized, and Western liquor, a key category. Daily necessities and seasonal items performed well, led by oral care products, cooling bath products, insect repellents, battery-powered cooling apparel, and electrolyte salt candies. In addition, newly introduced makeup products and trend-driven skincare items, including serums and toners, contributed to sales growth.
3. In **the UNY business**, food sales remained strong, supported by prepared foods and sushi, where assortments have been expanded, as well as chilled food, dairy products and confectionery, where pricing strategies have been strengthened, despite continued headwinds from the year-ago surge in rice sales. Non-food sales were led by seasonal products related to heat protection, including portable air conditioners, air coolers, and sum umbrellas, although apparel sales were impacted by cooler temperatures at the beginning of July. In addition, expanding assortments of character merchandise, stationery, and trading cards contributed to sales growth.

<New store openings in August>

None

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Discount Store Business *2		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.8%												104.8%
	Customer Traffic	100.6%												100.6%
	Average Spending	104.2%												104.2%
	Home Appliances	100.3%												100.3%
	Household Goods	108.4%												108.4%
	Foods	102.8%												102.8%
	Watches & Fashion	103.5%												103.5%
	Sporting & Leisure	109.6%												109.6%
	Store Count	509												509
All Stores	Sales	107.7%												107.7%
	Store Count	548												548
	Store Count (Last Year)	525												525

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	100.3%												100.3%
	Customer Traffic	100.8%												100.8%
	Average Spending	99.6%												99.6%
	Home Appliances	104.0%												104.0%
	Household Goods	101.5%												101.5%
	Foods	100.5%												100.5%
	Watches & Fashion	93.9%												93.9%
	Sporting & Leisure	127.0%												127.0%
	Store Count	123												123
All Stores	Sales	100.6%												100.6%
	Store Count	128												128
	Store Count (Last Year)	130												130

*3 UNY Co.,Ltd.

Robin Hood (Ref.)		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	5												5

Olympic (Ref.) *4		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	98												98
	incl. Converted Stores	0												0

*4 Specialty stores are included in the count of their respective main stores rather than counted separately. Store counts are calculated on the PPIH Group basis.