

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2026

March 10, 2026

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%	106.9%	103.0%	107.4%	104.0%					104.7%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%	102.5%	101.1%	103.9%	101.7%					101.3%
	Average Spending	102.6%	103.5%	104.2%	105.1%	104.2%	101.9%	103.4%	102.4%					103.4%
	Store Count	621	626	622	626	626	629	633	634					634
	Holiday Count Gap (Day(s))	0	1	-1	0	2	-1	1	0					2
All Stores	Sales	104.8%	104.9%	105.3%	107.9%	108.5%	104.3%	109.0%	105.2%					106.2%
	Store Count	655	655	655	659	661	662	663	664					664
	Store Count (Last Year)	632	633	634	634	635	636	636	639					639

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

- In **the domestic retail business**, both businesses delivered YoY growth in sales and customer traffic. In February, we effectively captured stronger out-of-home demand driven by warmer weather from mid- to late month, resulting in solid YoY sales growth. In addition, sales benefited from our ability to meet fast-changing trend-driven demand across a broad range of categories, as well as from the strong performance of strategically reinforced categories.
- In **the DS business**, we effectively captured shifting customer behavior, leading to strong performance in UV-protection products, toy cameras, beverages, and other key categories. Sales also benefited from new product launches, including confectionery and variety apparel developed in collaboration with IP content creators. In addition, highly popular items on social media—such as toys, ice cream, beauty-related products, and nail care products—contributed to sales growth.
- In **the UNY business**, sales were supported by strategically strengthened assortments in carry-on suitcases, casual bags, affordable cosmetics, and fragrances. Collectible character merchandise, including trading cards and figurines, also delivered solid growth. Although lower unit prices for vegetables and rice weighed on overall food sales, our ongoing pricing strategy proved effective, driving strong performance in discretionary food categories, daily-delivery items, and fresh meat.

<New store opening in March>

(1) Don Quijote: ① Don Quijote Yashima (Kagawa Prefecture)

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Discount Store Business *2		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.3%	103.6%	103.8%	106.8%	107.2%	103.7%	107.6%	104.6%					105.1%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%	102.3%	101.4%	103.8%	101.5%					101.0%
	Average Spending	103.1%	104.4%	104.9%	105.9%	104.8%	102.2%	103.7%	103.1%					104.0%
	Home Appliances	93.1%	94.4%	96.0%	100.4%	101.9%	95.1%	97.7%	99.3%					96.9%
	Household Goods	105.7%	107.7%	104.7%	110.1%	109.9%	105.7%	110.3%	107.0%					107.7%
	Foods	104.1%	102.1%	103.6%	105.7%	106.5%	104.6%	107.2%	103.0%					104.6%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%	102.7%	100.1%	106.9%	103.3%					103.5%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%	116.3%	107.0%	113.0%	114.5%					109.5%
	Store Count	493	498	495	499	499	500	504	505					505
All Stores	Sales	106.0%	106.0%	106.0%	109.1%	109.8%	105.9%	110.2%	106.8%					107.4%
	Store Count	525	525	525	530	532	533	534	535					535
	Store Count (Last Year)	501	502	503	503	504	505	505	508					508

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%	105.9%	101.2%	106.9%	102.2%					103.8%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%	103.2%	100.4%	104.4%	102.1%					102.1%
	Average Spending	101.1%	101.0%	102.5%	102.7%	102.6%	100.8%	102.4%	100.0%					101.6%
	Home Appliances	104.8%	106.5%	108.0%	141.8%	131.1%	127.6%	121.6%	112.3%					119.5%
	Household Goods	100.0%	101.8%	101.7%	107.8%	106.0%	98.4%	106.8%	102.8%					103.0%
	Foods	103.7%	101.6%	105.3%	104.1%	106.2%	102.4%	105.7%	101.7%					103.8%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%	99.3%	91.9%	109.0%	100.4%					101.1%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%	122.9%	102.3%	114.9%	113.5%					109.1%
	Store Count	128	128	127	127	127	129	129	129					129
All Stores	Sales	101.1%	101.2%	103.1%	104.1%	104.5%	99.6%	105.0%	100.4%					102.3%
	Store Count	130	130	130	129	129	129	129	129					129
	Store Count (Last Year)	131	131	131	131	131	131	131	131					131

*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.