

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2027

September 10, 2026

Domestic Retail Companies in Total *1		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.8%	101.4%											102.6%
	Customer Traffic	100.7%	99.8%											100.2%
	Average Spending	103.1%	101.6%											102.3%
	Store Count	632	645											645
	Holiday Count Gap (Day(s))	0	0											0
All Stores	Sales	106.1%	103.5%											104.8%
	Store Count	676	676											676
	Store Count (Last Year)	655	655											655

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both the DS and UNY businesses delivered YoY growth in sales. In August, lower temperatures and regional heavy rain weighed on customer traffic, and sales of summer seasonal products were softer. Meanwhile, food and daily necessities drove sales in both businesses. Trend-driven products and categories that have been strategically strengthened also contributed to sales.
2. In **the DS business**, sales of summer seasonal products were softer, including sports drinks, seasonal home appliances and seasonal skincare products. Outdoor and water leisure products also faced challenging conditions. Meanwhile, fresh food, particularly meat and prepared foods, where product development efforts are being strengthened, as well as other food products such as confectionery and vinegar drinks, contributed to sales. In addition, strategically strengthened categories such as protein products, serums and makeups contributed to sales. Trending products such as blind boxes continued to perform well.
3. In **the UNY business**, rice sales continued to decline against strong prior-year sales. Meanwhile, meat and sushi benefited from demand associated with *Obon* family gatherings. Confectionery and frozen foods also contributed to sales through pricing strategies. In non-food categories, seasonal products such as casual apparel, innerwear and bedding faced challenging conditions due to lower temperatures. Gaming console sales also declined against strong prior-year sales. Meanwhile, hobby and self-care-related products continued to perform well, including character merchandise, pet products and skincare products. Kitchenware and kitchen appliances also contributed to sales through the summer lucky bag promotion.

<New store openings in September>

① Don Quijote Okayama Saidaiji (Okayama Prefecture)

Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2027

Discount Store Business *2		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.8%	101.6%											103.2%
	Customer Traffic	100.6%	99.4%											100.0%
	Average Spending	104.2%	102.2%											103.2%
	Home Appliances	100.3%	92.4%											96.3%
	Household Goods	108.4%	104.2%											106.3%
	Foods	102.8%	101.5%											102.2%
	Watches & Fashion	103.5%	100.3%											101.9%
	Sporting & Leisure	109.6%	103.2%											106.2%
	Store Count	509	522											522
All Stores	Sales	107.7%	104.4%											106.0%
	Store Count	548	548											548
	Store Count (Last Year)	525	525											525

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	100.3%	100.4%											100.4%
	Customer Traffic	100.8%	100.8%											100.8%
	Average Spending	99.6%	99.7%											99.6%
	Home Appliances	104.0%	90.6%											97.3%
	Household Goods	101.5%	101.9%											101.7%
	Foods	100.5%	100.9%											100.7%
	Watches & Fashion	93.9%	92.7%											93.3%
	Sporting & Leisure	127.0%	120.8%											123.5%
	Store Count	123	123											123
All Stores	Sales	100.6%	100.3%											100.5%
	Store Count	128	128											128
	Store Count (Last Year)	130	130											130

*3 UNY Co., Ltd.

Robin Hood (Ref.)		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	5	5											5

Olympic (Ref.) *4		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	98	98											98
	incl. Converted Stores	0	0											0

*4 Specialty stores are included in the count of their respective main stores rather than counted separately. Store counts are calculated on the PPIH Group basis.