



## Monthly Sales Report (Flash Numbers) Fiscal Year Ending June, 2026

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%	106.9%	103.0%	107.4%	104.0%	104.2%	105.2%			104.7%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%	102.5%	101.1%	103.9%	101.7%	101.8%	101.4%			101.4%
	Average Spending	102.6%	103.5%	104.2%	105.1%	104.2%	101.9%	103.4%	102.4%	102.3%	103.7%			103.3%
	Store Count	621	626	622	626	626	629	633	634	632	635			635
	Holiday Count Gap (Day(s))	0	1	-1	0	2	-1	1	0	-1	0			1
All Stores	Sales	104.8%	104.9%	105.3%	107.9%	108.5%	104.3%	109.0%	105.2%	105.3%	107.2%			106.2%
	Store Count	655	655	655	659	661	662	663	664	665	666			666
	Store Count (Last Year)	632	633	634	634	635	636	636	639	638	640			640

\*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

- In **the domestic retail business**, both businesses recorded YoY growth in sales and customer traffic. In April, despite changes in consumer behavior amid concerns over the uncertain outlook in the Middle East, sales remained solid as the businesses adapted flexibly to evolving consumer demand. Trend-driven products with strong appeal, including IP-related merchandise and beauty items, also contributed to sales by capturing consumers' increasingly selective spending behavior.
- In **the DS business**, sales were supported by bulk purchases centered on kitchen goods, detergents, and oral care products, as customers responded to concerns over rising prices and potential product shortages. UV-related seasonal skincare products and sun umbrellas performed well, as consumers sought ways to stay comfortable under intense sunlight. Serums and creams also remained strong, supported by the demand for post-outing care. In addition to trendy toy cameras and game consoles, sales increased supported by strengthened pricing mainly for TVs, household appliances and related items to capture demand from customers preparing for new living arrangements.
- In **the UNY business**, sales were affected by a YoY decline in rice sales. However, focused promotions backed by a stronger pricing strategy proved effective, supporting solid performance in frozen foods, ice cream, and snacks. In non-food categories, game consoles continued to grow, while character-related products with expanded assortments such as stationery, miscellaneous goods and kitchen items also performed well. Outing-related demand supported strong sales of cosmetics, sneakers and hats, although apparel sales struggled due to the delayed rollout of spring merchandise.

<New store opening in May>

- ① Don Quijote Kohoku Northport (Kanagawa Prefecture), ② Don Quijote Ichikawa-Eki Kitaguchi (Chiba Prefecture)  
 ③ Kirakira Donki Mi-ts Kokubunji (Tokyo), ④ Omiyage Donki 730COURT (Okinawa Prefecture)

## Monthly Sales Report (Flash Numbers)

### Fiscal Year Ending June, 2026

May 13, 2026

Discount Store Business *2		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.3%	103.6%	103.8%	106.8%	107.2%	103.7%	107.6%	104.6%	104.7%	106.1%			105.1%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%	102.3%	101.4%	103.8%	101.5%	101.6%	101.3%			101.1%
	Average Spending	103.1%	104.4%	104.9%	105.9%	104.8%	102.2%	103.7%	103.1%	103.0%	104.8%			104.0%
	Home Appliances	93.1%	94.4%	96.0%	100.4%	101.9%	95.1%	97.7%	99.3%	102.6%	106.7%			98.3%
	Household Goods	105.7%	107.7%	104.7%	110.1%	109.9%	105.7%	110.3%	107.0%	109.1%	110.6%			108.1%
	Foods	104.1%	102.1%	103.6%	105.7%	106.5%	104.6%	107.2%	103.0%	100.1%	103.4%			104.0%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%	102.7%	100.1%	106.9%	103.3%	108.6%	102.7%			103.9%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%	116.3%	107.0%	113.0%	114.5%	114.3%	112.3%			110.2%
Store Count	493	498	495	499	499	500	504	505	503	507			507	
All Stores	Sales	106.0%	106.0%	106.0%	109.1%	109.8%	105.9%	110.2%	106.8%	106.9%	108.6%			107.5%
	Store Count	525	525	525	530	532	533	534	535	536	537			537
	Store Count (Last Year)	501	502	503	503	504	505	505	508	508	510			510

\*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%	105.9%	101.2%	106.9%	102.2%	102.5%	102.3%			103.5%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%	103.2%	100.4%	104.4%	102.1%	102.2%	101.9%			102.1%
	Average Spending	101.1%	101.0%	102.5%	102.7%	102.6%	100.8%	102.4%	100.0%	100.3%	100.4%			101.3%
	Home Appliances	104.8%	106.5%	108.0%	141.8%	131.1%	127.6%	121.6%	112.3%	129.8%	135.5%			121.5%
	Household Goods	100.0%	101.8%	101.7%	107.8%	106.0%	98.4%	106.8%	102.8%	104.5%	107.7%			103.6%
	Foods	103.7%	101.6%	105.3%	104.1%	106.2%	102.4%	105.7%	101.7%	102.1%	101.8%			103.4%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%	99.3%	91.9%	109.0%	100.4%	98.2%	96.5%			100.3%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%	122.9%	102.3%	114.9%	113.5%	110.0%	111.3%			109.4%
Store Count	128	128	127	127	127	129	129	129	129	128			128	
All Stores	Sales	101.1%	101.2%	103.1%	104.1%	104.5%	99.6%	105.0%	100.4%	100.6%	102.3%			102.1%
	Store Count	130	130	130	129	129	129	129	129	129	129			129
	Store Count (Last Year)	131	131	131	131	131	131	131	131	130	130			130

\*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.